## STATE OF OKLAHOMA

2nd Session of the 59th Legislature (2024)

HOUSE BILL 3055 By: Steagall

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AS INTRODUCED

An Act relating to revenue and taxation; creating the Level Playing Field Quality Jobs Incentive Act; stating legislative intent and providing for certain construction; defining terms; providing for five-year incentive payment for establishments meeting certain qualifications; requiring application be made to Oklahoma Department of Commerce and providing for forms and information related thereto; requiring Department to determine if applicant meets certain requirements and stating requirements; requiring that Department notify Oklahoma Tax Commission upon qualifying applicant; providing for additional information; requiring report for continued eligibility to Tax Commission; providing for audit; providing for certain agreement; stating procedure for filing reports to claim incentive payment; providing for determination that requirements have been met and for incentive payments; creating special fund for certain purpose; limiting liability of state to fund balance; providing for promulgation of rules; providing penalty; deeming establishment receiving incentive payment and its contractors and subcontractors ineligible to receive certain tax credits and exemptions; requiring certain analysis and report; providing for codification; providing an effective date; and declaring an emergency.

BE IT ENACTED BY THE PEOPLE OF THE STATE OF OKLAHOMA:

SECTION 1. NEW LAW A new section of law to be codified in the Oklahoma Statutes as Section 3951 of Title 68, unless there is created a duplication in numbering, reads as follows:

This act shall be known and may be cited as the "Level Playing Field Quality Jobs Incentive Act".

SECTION 2. NEW LAW A new section of law to be codified in the Oklahoma Statutes as Section 3952 of Title 68, unless there is created a duplication in numbering, reads as follows:

It is the intent of the Legislature that:

- 1. The State of Oklahoma provide appropriate incentives to support the creation and preservation of quality jobs, particularly by small businesses, in basic industries in this state;
- 2. The incentives provided be directly related to quality jobs created as a result of a business remaining, locating, or expanding in this state;
- 3. The Oklahoma Department of Commerce and the Oklahoma Tax
  Commission implement the provisions of this act and exercise all
  powers as authorized in this act. The exercise of powers conferred
  by this act shall be deemed and held to be the performance of
  essential public purposes; and
- 4. Nothing herein shall be construed to constitute a guarantee or assumption by the State of Oklahoma of any debt of any individual, company, corporation, or association, nor to authorize

the credit of the State of Oklahoma to be given, pledged, or loaned to any individual, company, corporation, or association.

SECTION 3. NEW LAW A new section of law to be codified in the Oklahoma Statutes as Section 3953 of Title 68, unless there is created a duplication in numbering, reads as follows:

As used in the Level Playing Field Quality Jobs Incentive Act:

- 1. "Basic industry" means a basic industry as defined under the Oklahoma Quality Jobs Program Act in divisions (1) through (9) of subparagraph a of paragraph 1 of subsection A of Section 3603 of Title 68 of the Oklahoma Statutes, excluding those activities described in division (10) of subparagraph a of paragraph 1 of subsection A of Section 3603 of Title 68 of the Oklahoma Statutes. Provided, for the purposes of the Level Playing Field Quality Jobs Incentive Act, the determination required by subdivision (b) of division (7) or division (8) of subparagraph a of paragraph 1 of subsection A of Section 3603 of Title 68 of the Oklahoma Statutes shall be made by the Oklahoma Department of Commerce and not the Incentive Approval Committee;
- 2. "Establishment" means any business, no matter what legal form, including, but not limited to, a sole proprietorship, partnership, corporation, or limited liability corporation and which is in competition with a regional market competitor;
- 3. "Estimated direct state benefits" means the tax revenues projected by the Oklahoma Department of Commerce to accrue to the

state as a result of new direct jobs or the preservation of existing jobs;

- 4. "Estimated direct state costs" means the costs projected by the Department to accrue to the state as a result of qualified jobs or the preservation of existing jobs. Such costs shall include, but not be limited to:
  - a. the costs of education of state resident children,
  - b. the costs of public health, public safety, and transportation services to be provided to state residents,
  - c. the costs of other state services to be provided to state residents, and
  - d. the costs of other state services;
- 5. "Estimated net direct state benefits" means the estimated direct state benefits less the estimated direct state costs;
- 6. "Full-time employment" means employment of persons residing in this state and working for thirty (30) hours per week or more in this state, which has a minimum six-month duration during any twelve-month period;
- 7. "Gross taxable payroll" means wages, as defined in Section 2385.1 of Title 68 of the Oklahoma Statutes, for qualified jobs;
- 8. "Net benefit rate" means the estimated net direct state benefits computed as a percentage of gross payroll; provided:

Req. No. 9042 Page 4

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- a. the net benefit rate may be variable and shall not exceed five percent (5%), and
- b. in no event shall incentive payments, cumulatively, exceed the estimated net direct state benefits;
- 9. "Qualified job" means full-time employment which did not exist in this state prior to the date of approval, or which did exist in the state prior to the date of approval if the job was essential to the operation of the establishment, as determined by the Oklahoma Department of Commerce, of an application made pursuant to the Level Playing Field Quality Jobs Incentive Act. A job shall be deemed to exist in this state prior to approval of an application if the activities and functions for which the particular job exists have been ongoing at any time within six (6) months prior to such approval; and
- 10. "Regional market competitor" means an establishment that is in direct or indirect competition with an establishment which is or which becomes eligible for incentive payments pursuant to the provisions of this act if such regional market competitor is eligible to receive or is receiving incentive payments pursuant to the Oklahoma Quality Jobs Program Act, the Small Employer Quality Jobs Incentive Act, the Former Military Facility Quality Jobs Act, or the 21st Century Quality Jobs Incentive Act.

SECTION 4. NEW LAW A new section of law to be codified in the Oklahoma Statutes as Section 3954 of Title 68, unless there is created a duplication in numbering, reads as follows:

- A. An establishment which meets the qualifications specified in the Level Playing Field Quality Jobs Incentive Act may receive quarterly incentive payments for a seven-year period from the Oklahoma Tax Commission pursuant to the provisions of the Level Playing Field Quality Jobs Incentive Act in an amount equal to the net benefit rate multiplied by the actual gross taxable payroll of qualified jobs as verified by the Tax Commission.
- B. In order to receive incentive payments, an establishment shall apply to the Oklahoma Department of Commerce. The application shall be on a form prescribed by the Department and shall contain such information as may be required by the Department to determine if the applicant is qualified. The establishment may apply for an effective date for a project, which shall not be more than twelve (12) months from the date the application is submitted to the Department.
- C. Before approving an application for incentive payments, the Department must first determine that the applicant meets the following requirements:
  - 1. Be engaged in a basic industry;
- 2. Has no more than five hundred full-time employees in this state on the date of application nor an average of more than five

hundred full-time employees in this state during the four calendar quarters immediately preceding the date of application;

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- 3. Has a projected minimum employment, as determined by the Department, of qualified jobs within twenty-four (24) months of the date of application, as follows:
  - a. if the establishment is located in a municipality with a population less than three thousand five hundred (3,500) persons, as determined by the Department of Commerce based on the most recent U.S. Department of Commerce data, or if the establishment is located in an unincorporated area and the largest municipality within twenty (20) miles of the establishment is such a municipality, qualified jobs equal to the greater of five (5) jobs or five percent (5%) of the company's full-time employment at the date of application,
  - b. if the establishment is located in a municipality with a population of three thousand five hundred (3,500) persons or more but less than seven thousand (7,000) persons, as determined by the Department of Commerce based on the most recent U.S. Department of Commerce data, or if the establishment is located in an unincorporated area and the largest municipality within twenty (20) miles of the establishment is such a municipality, qualified jobs equal to the greater of

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ten (10) jobs or seven and one-half percent (7.5%) of the company's full-time employment at the date of the application, and

c. if the establishment is located in a municipality with a population of seven thousand (7,000) persons or more, as determined by the Department of Commerce based on the most recent U.S. Department of Commerce data, or if the establishment is located in an unincorporated area and the largest municipality within twenty (20) miles of the establishment is such a municipality, qualified jobs equal to the greater of fifteen (15) jobs or ten percent (10%) of the company's full-time employment at the date of application.

Provided, for an establishment engaged in software publishing as defined or classified in the NAICS Manual under Industry Group No. 5112, data processing, hosting and related services as defined or classified in the NAICS Manual under Industry Group No. 5182, computer systems design and related services as defined or classified in the NAICS Manual under Industry Group No. 5415, scientific research and development services as defined or classified in the NAICS Manual under Industry Group No. 5417, medical and diagnostic laboratories as defined or classified in the NAICS Manual under Industry Group No. 6215 or testing laboratories

as defined or classified in the NAICS Manual under U.S. Industry No. 541380, the projected minimum employment requirements of this paragraph must be achieved within thirty-six (36) months of the date of application;

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- 4. Has or will have within twenty-four (24) months of the date of application, as determined by the Department, sales of at least thirty-five percent (35%) for the first two (2) years and subsequently sixty percent (60%) of its total sales to out-of-state customers or buyers, to in-state customers or buyers if the product or service is resold by the purchaser to an out-of-state customer or buyer for ultimate use, or to the federal government, except that:
  - a. those establishments in the NAICS Manual under the U.S. Industry No. 541710 or 541380 are excused from the out-of-state sales requirement,
  - b. warehouses that serve as distribution centers for retail or wholesale businesses shall be required to distribute forty percent (40%) of inventory to out-ofstate locations, and
  - c. adjustment and collection services activities defined or classified in the NAICS Manual under U.S. Industry No. 561440 shall be required to have seventy-five percent (75%) of loans to be serviced made by out-ofstate debtors;

5. Will pay the individuals it employs in qualified jobs an average annualized wage which equals or exceeds:

- a. one hundred twenty-five percent (125%) of the average county wage of small employers located in that county as that percentage is determined by the Department of Commerce based on the most recent wage and employment data from the Oklahoma Employment Security Commission for the county in which the qualified jobs are located. For purposes of this subparagraph, health care premiums paid by the applicant for individuals in qualified jobs shall be included in the annualized wage, or
- b. one hundred ten percent (110%) of the average county wage of small employers located in that county as that percentage is determined by the Department of Commerce based upon the most recent wage and employment data from the Oklahoma Employment Security Commission for the county in which the qualified jobs are located. For purposes of this subparagraph, health care premiums paid by the applicant for individuals in qualified jobs shall not be included in the annualized wage, or
- c. one hundred percent (100%) of the average county wage, excluding health care premiums paid by the applicant

for individuals in qualified jobs if the county in which the qualified jobs are located has:

- (1) according to the most recent annual determination by the Oklahoma Employment Security Commission, a county unemployment rate more than ten percent (10%) higher than the state unemployment rate, and
- (2) according to the most recent United States Census

  Bureau Data, a county personal poverty rate above

  fifteen percent (15%);
- 6. Has a basic health benefit plan which, as determined by the Department, meets the elements established under divisions (1) through (7) of subparagraph b of paragraph 1 of subsection A of Section 3603 of Title 68 of the Oklahoma Statutes and which will be offered to individuals within twelve (12) months of employment in a qualified job; and
- 7. Is not receiving incentive payments under the Oklahoma
  Quality Jobs Program Act, the Saving Quality Jobs Act, or the Former
  Military Facility Development Act.
- D. The Oklahoma Department of Commerce shall determine if an applicant is qualified to receive the incentive payment. Upon qualifying the applicant, the Department shall notify the Tax Commission and shall provide it with a copy of the application, and approval which shall provide the number of persons employed by the

applicant upon the date of approval and the maximum total incentives which may be paid to the applicant during the seven-year period. The Tax Commission may require the qualified establishment to submit additional information as may be necessary to administer the provisions of the Level Playing Field Quality Jobs Incentive Act. The approved establishment shall report to the Tax Commission quarterly to show its continued eligibility for incentive payments, as provided in Section 4 of this act. Establishments may be audited by the Tax Commission to verify such eligibility. Once the establishment is approved, an agreement shall be deemed to exist between the establishment and the State of Oklahoma, requiring incentive payments to be made for a seven-year period as long as the establishment retains its eligibility and within the limitations of the Level Playing Field Quality Jobs Incentive Act which existed at the time of such approval.

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- E. For any contract executed by an establishment pursuant to the provisions of this act, five percent (5%) of the quarterly incentive payment amount shall be transferred by the Oklahoma Tax Commission to the Oklahoma Quick Action Closing Fund.
- SECTION 5. NEW LAW A new section of law to be codified in the Oklahoma Statutes as Section 3955 of Title 68, unless there is created a duplication in numbering, reads as follows:
- A. 1. Beginning with the first complete calendar quarter after the application of the establishment is approved by the Oklahoma

Department of Commerce, the establishment shall begin filing quarterly reports with the Oklahoma Tax Commission that specify the actual number and individual gross taxable payroll of qualified jobs for the establishment and such other information as required by the Tax Commission. In no event shall the first claim for incentive payments be filed later than three (3) years from the start date designated by the Department. The Tax Commission shall verify the actual individual gross taxable payroll for new qualified jobs. If the Tax Commission is not able to provide such verification utilizing all available resources, the Tax Commission may request additional information from the establishment as may be necessary or may request the establishment to revise its reports.

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The establishment shall continue filing such reports during the seven-year incentive period or until it is no longer qualified to receive incentive payments. Such reports shall constitute a claim for quarterly incentive payments by the establishment.

- 2. Upon receipt of a report for the initial calendar quarter of the incentive period and for each subsequent calendar quarter thereafter, the Tax Commission shall determine if the establishment has met the following requirements:
  - a. created and/or maintained the minimum number of qualified jobs as specified in paragraph 3 of subsection C of Section 4 of this act, and

- b. paid the individuals it employed in qualified jobs an annualized wage which equaled or exceeded the applicable percentage of the average county wage as that percentage was determined by the Oklahoma Department of Commerce upon approval of the application.
- 3. Upon determining that an establishment has met the requirements of paragraph 2 of this subsection for the initial calendar quarter of the incentive period, the Tax Commission shall issue a warrant to the establishment in an amount which shall be equal to the net benefit rate multiplied by the amount of gross taxable payroll of qualified jobs actually paid by the establishment.
- B. Except as provided in subsection C of this section, the quarterly incentive payment provided for in subsection A of this section shall be allowed in each of the twenty-seven subsequent calendar quarters.
- C. 1. An establishment which does not meet the requirements of paragraph 2 of subsection A of this section within twenty-four (24) months of the date of its application, shall be ineligible to receive any incentive payments pursuant to its application and approval.
- 2. An establishment which at any time during the twenty-seven subsequent calendar quarters does not meet the requirements of

paragraph 2 of subsection A of this section shall be ineligible to receive an incentive payment during the calendar quarter in which such requirements are not met.

SECTION 6. NEW LAW A new section of law to be codified in the Oklahoma Statutes as Section 3956 of Title 68, unless there is created a duplication in numbering, reads as follows:

There is hereby created within the State Treasury a special fund for the Oklahoma Tax Commission to be designated the "Level Playing Field Quality Jobs Incentive Payment Fund". The Tax Commission is hereby authorized and directed to withhold a portion of the taxes levied and collected pursuant to Section 2355 of Title 68 of the Oklahoma Statutes for deposit into the fund. The amount deposited shall equal the sum estimated by the Tax Commission to be sufficient to pay incentive payments claimed pursuant to the provisions of Section 5 of this act. All of the amounts deposited in such fund shall be used and expended by the Tax Commission solely for the purposes and in the amounts authorized by the Level Playing Field Quality Jobs Incentive Act. The liability of the State of Oklahoma to make incentive payments under this act shall be limited to the balance contained in the fund created by this section.

SECTION 7. NEW LAW A new section of law to be codified in the Oklahoma Statutes as Section 3957 of Title 68, unless there is created a duplication in numbering, reads as follows:

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The Oklahoma Department of Commerce and the Oklahoma Tax

Commission shall promulgate rules necessary to implement their respective duties and responsibilities under the provisions of this act.

SECTION 8. NEW LAW A new section of law to be codified in the Oklahoma Statutes as Section 3958 of Title 68, unless there is created a duplication in numbering, reads as follows:

Any person making an application, claim for payment or any report, return, statement, invoice, or other instrument or providing any other information pursuant to the provisions of this act who willfully makes a false or fraudulent application, claim, report, return, statement, invoice, or other instrument or who willfully provides any false or fraudulent information, or any person who willfully aids or abets another in making such false or fraudulent application, claim, report, return, statement, invoice, or other instrument or who willfully aids or abets another in providing any false or fraudulent information, upon conviction, shall be guilty of a felony. The fine for a violation of this provision shall not be less than One Thousand Dollars (\$1,000.00) nor more than Fifty Thousand Dollars (\$50,000.00). Any person convicted of a violation of this section shall be liable for the repayment of all incentive payments which were paid to the establishment. Interest shall be due on such payments at the rate of ten percent (10%) per annum.

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SECTION 9. NEW LAW A new section of law to be codified in the Oklahoma Statutes as Section 3959 of Title 68, unless there is created a duplication in numbering, reads as follows:

Notwithstanding any other provision of law, if a qualified establishment receives an incentive payment pursuant to the provisions of this act, neither the qualified establishment nor its contractors or subcontractors shall be eligible to receive the credits or exemptions provided for in the following provisions of law in connection with the activity for which the incentive payment was received:

1. Paragraphs 16 and 17 of Section 1357 of this title;

- 2. Paragraph 8 of Section 1359 of this title;
- 3. Section 2357.4 of this title;

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- 4. Section 2357.7 of this title;
- 5. Section 2-11-303 of Title 27A of the Oklahoma Statutes;
- 6. Section 2357.22 of this title;
  - 7. Section 2357.31 of this title;
  - 8. Section 54003 of this title;
  - 9. Section 54006 of this title;
  - 10. Section 625.1 of Title 36 of the Oklahoma Statutes; or
  - 11. Subsections C and D of Section 2357.59 of this title.
- 22 SECTION 10. NEW LAW A new section of law to be codified 23 in the Oklahoma Statutes as Section 3960 of Title 68, unless there 24 is created a duplication in numbering, reads as follows:

1 The Oklahoma Department of Commerce shall prepare triennially a 2 report which shall include, but not be limited to, documentation of 3 the new direct jobs created under the Level Playing Field Quality 4 Jobs Incentive Act and a fiscal analysis of the costs and benefits 5 of the act to the state. The report shall be submitted to the 6 President Pro Tempore of the Oklahoma State Senate, the Speaker of 7 the Oklahoma House of Representatives, and the Governor no later 8 than March 1, 2028, and every three (3) years thereafter. 9 report may be used for the purpose of determining whether to 10 continue or sunset the Level Playing Field Quality Jobs Incentive 11 Act.

SECTION 11. This act shall become effective July 1, 2024.

SECTION 12. It being immediately necessary for the preservation of the public peace, health or safety, an emergency is hereby declared to exist, by reason whereof this act shall take effect and be in full force from and after its passage and approval.

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