1	HOUSE OF REPRESENTATIVES - FLOOR VERSION
2	STATE OF OKLAHOMA
3	1st Session of the 58th Legislature (2021)
4	ENGROSSED SENATE BILL NO. 936 By: Leewright and Hall of the
5	Senate
6	and
7	Wallace of the House
8	
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10	An Act relating to quality jobs; amending 68 O.S. 2011, Sections 3602, 3603, as last amended by Section
11	1, Chapter 156, O.S.L. 2018, 3604, as last amended by Section 2, Chapter 144, O.S.L. 2018, 3605, 3606, as
12	last amended by Section 1, Chapter 138, O.S.L. 2020 and 3607, as amended by Section 26, Chapter 227,
13	O.S.L. 2013 (68 O.S. Supp. 2020, Sections 3603, 3604, 3606 and 3607), which relates to the Oklahoma Quality
14	Jobs Program Act; modifying intent; modifying definitions; creating definitions; authorizing
15	utilization of compound net benefit rate; requiring minimum net benefit rate; removing member of
16	Incentive Approval Committee for basic industry establishments; eliminating quarterly incentive
17	payments for certain establishments; adding compound net benefit rate to payment formula; removing
18	exception; modifying wage requirement; prohibiting certain payments from wage requirement; removing tax
19	liability requirement; removing average working hours requirement; requiring establishment to meet certain
20	payroll and jobs threshold before receiving payment; requiring prior payments paid upon meeting certain
21	threshold; providing minimum payroll and job requirements for certain qualification; removing
22	certain payroll requirements for qualification; removing certain wage requirements for qualification
23	after certain date; removing exception for certain negative economic event; authorizing political
24	subdivision to apply for and receive payments for

1 attracting and developing certain facility for certain term; limiting certain payments; providing minimum payroll requirements for qualified federal 2 facility; removing determination requirement for 3 certain net benefits; removing limit for certain incentive payment; requiring utilization of cost/benefit analysis to determine certain benefit, 4 rate and payment; removing repayment requirement for 5 certain cessation of operations; requiring repayment of incentives for certain relocation within a 6 provided timeframe; deleting certain fund deposit formula; requiring deposit according to estimate provided by Oklahoma Tax Commission; prohibiting 7 payments in excess of certain state benefits for certain establishments; prohibiting application for 8 additional payments until certain job creation or 9 payroll thresholds are met; removing outdated and repealed statutory references; updating statutory references; clarifying statutory language; repealing 10 68 O.S. 2011, Sections 3501, 3502, 3503, 3504, 3505, 11 3506, 3507 and 3508, which relate to the Oklahoma Federal Facilities Development Act; repealing 68 O.S. 12 2011, Sections 3604.1, as amended by Section 25, Chapter 227, O.S.L. 2013, 3611 and 3612 (68 O.S. Supp. 2020, Section 3604.1), which relate to the 13 Oklahoma Quality Jobs Program Act; repealing 68 O.S. 2011, Sections 3801, 3802, 3803, 3804, 3805, 3806, 14 3807 and 3808, which relate to the Former Military Facility Development Act; repealing 68 O.S. 2011, 15 Sections 3901, 3902, 3903, as last amended by Section 1, Chapter 128, O.S.L. 2014, 3904, as last amended by 16 Section 1, Chapter 197, O.S.L. 2019, 3905, 3906, 3907, 3908, 3909 and 3910 (68 O.S. Supp. 2020, 17 Sections 3903 and 3904), which relate to Small Employer Quality Jobs Incentive Act; repealing 68 18 O.S. 2011, Sections 3911, 3912, 3913, 3914, as last amended by Section 4, Chapter 144, O.S.L. 2018, 3915, 19 3916, 3917, 3918, 3919 and 3920 (68 O.S. Supp. 2020, Section 3914), which relate to the 21st Century 20 Quality Jobs Incentive Act; and providing an effective date. 21

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24 BE IT ENACTED BY THE PEOPLE OF THE STATE OF OKLAHOMA:

1	SECTION 1.	AMENDATORY 68 O.S. 2011, Section 3602, is
2	amended to rea	d as follows:
3	Section 36	02. It is the intent of the Legislature that:
4	1. <u>a.</u>	The State of Oklahoma provide appropriate incentives
5		to support establishments of basic industries that
6		hold the promise of significant development of the
7		economy of the State of Oklahoma, and
8	<u>b.</u>	to assist political subdivisions in attracting federal
9		facility development and consequent job creation and
10		ancillary economic growth within this state. In order
11		to achieve these essential public purposes, it is
12		necessary to assist and encourage political
13		subdivisions to develop facilities for use by the
14		federal government;
15	2. The am	nount of incentives provided pursuant to this act in
16	connection wit	h a particular establishment:
17	a.	be directly related to the jobs created as a result of
18		the establishment locating in the State of Oklahoma,
19		and
20	b.	not exceed the estimated <del>net direct</del> state benefits
21		that will accrue to the state as a result of the
22		establishment locating <u>or expanding</u> in the State of
23		Oblahama
25		Oklahoma;

1 3. The Oklahoma Department of Commerce and the Oklahoma Tax 2 Commission implement the provisions of this act and exercise all 3 powers as authorized in this act. The exercise of powers conferred by this act shall be deemed and held to be the performance of 4 5 essential public purposes; and 4. Nothing herein shall be construed to constitute a guarantee 6 7 or assumption by the State of Oklahoma of any debt of any individual, company, corporation or association nor to authorize the 8 9 credit of the State of Oklahoma to be given, pledged or loaned to 10 any individual, company, corporation or association. SECTION 2. 11 AMENDATORY 68 O.S. 2011, Section 3603, as 12 last amended by Section 1, Chapter 156, O.S.L. 2018 (68 O.S. Supp. 13 2020, Section 3603), is amended to read as follows: Section 3603. A. As used in the Oklahoma Quality Jobs Program 14 15 Act: "Basic industry" means: 16 1. a. (1)those manufacturing activities defined or 17 classified in the NAICS Manual under Industry 18 Sector Nos. 31, 32 and 33, Industry Group No. 19 5111 or Industry No. 11331, 20 (2) those electric power generation, transmission and 21 distribution activities defined or classified in 22 the NAICS Manual under U.S. Industry Nos. 221111 23 through 221122, if: 24

1	(a) an establishment engaged therein qualifies
2	as an exempt wholesale generator as defined
3	by 15 U.S.C., Section 79z-5a,
4	(b) the exempt wholesale generator facility
5	consumes from sources located within the
6	state at least ninety percent (90%) of the
7	total energy used to produce the electrical
8	output which qualifies for the specialized
9	treatment provided by the Energy Policy Act
10	of 1992, P.L. 102-486, 106 Stat. 2776, as
11	amended, and federal regulations adopted
12	pursuant thereto,
13	(c) the exempt wholesale generator facility
14	sells to purchasers located outside the
15	state for consumption in activities located
16	outside the state at least ninety percent
17	(90%) of the total electrical energy output
18	which qualifies for the specialized
19	treatment provided by the Energy Policy Act
20	<del>of 1992, P.L. 102-486, 106 Stat. 2776, as</del>
21	amended, and federal regulations adopted
22	pursuant thereto, and
23	(d) the facility is constructed on or after July
24	1, 1996 those health care activities

1	including medical and diagnostic laboratory
2	activities defined or classified in the
3	NAICS Manual under Industry Group No. 6215,
4	miscellaneous ambulatory health care
5	services defined as Industry Group No.
6	621999, and specialty hospitals, except
7	psychiatric and substance abuse hospitals,
8	in the NAICS Manual under U.S. Industry
9	<u>Group No. 62231</u> ,
10	(3) those administrative and facilities support
11	service activities defined or classified in the
12	NAICS Manual under Industry Group Nos. 5611 and
13	5612, <del>Industry Nos. 51821, 519130, 52232 and</del>
14	56142 or U.S. Industry Nos. 524291 and 551114,
15	those other support activities for air
16	transportation defined or classified in the NAICS
17	Manual under Industry Group No. 488190, and those
18	support, repair, and maintenance service
19	activities for the wind industry defined or
20	classified in the NAICS Manual under Industry
21	Group No. 811310 and those management of
22	companies and enterprises defined of classified
23	under Industry Group No. 5511,

(4) those professional, scientific and technical
 service activities defined or classified in the
 NAICS Manual under U.S. Industry Nos. 541710 and
 541380 5413, 5415, 5416 and 5417,

- distribution centers for retail or wholesale 5 (5) businesses defined or classified in the NAICS 6 7 Manual under Sector No. 42 and warehousing and storage businesses defined or classified in the 8 9 NAICS Manual under Sector No. 493, if forty 10 percent (40%) or more of the inventory processed through such distribution center or warehouse is 11 12 shipped out-of-state,
- 13 (6) those adjustment and collection service activities defined or classified in the NAICS 14 15 Manual under U.S. Industry No. 561440, if 16 seventy-five percent (75%) of the loans to be 17 serviced were made by out-of-state debtors those information technology and other computer related 18 service activities defined or classified in the 19 20 NAICS Manual under Industry Group Nos. 5112, 518 21 and 519,
  - (7) (a) those air transportation activities defined or classified in the NAICS Manual under

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1	Industry Group No. 4811, if the following
2	facilities are located in this state:
3	(i) the corporate headquarters of an
4	establishment classified therein, and
5	(ii) a facility or facilities at which
6	reservations for transportation
7	provided by such an establishment are
8	processed, whether such services are
9	performed by employees of the
10	establishment, by employees of a
11	subsidiary of or other entity
12	affiliated with the establishment or by
13	employees of an entity with whom the
14	establishment has contracted for the
15	performance of such services; provided,
16	this provision shall not disqualify an
17	establishment which uses an out-of-
18	state entity or employees for some
19	reservations services, or
20	(b) those air transportation activities defined
21	or classified in the NAICS Manual under
22	Industry Group No. 4811, if an establishment
23	classified therein has or will have within
24	one (1) year sales of at least seventy-five

1		percent (75%) of its total sales, as
2		determined by the Incentive Approval
3		Committee pursuant to the provisions of
4		subsection B of this section, to out-of-
5		state customers or buyers, to in-state
6		customers or buyers if the product or
7		service is resold by the purchaser to an
8		out-of-state customer or buyer for ultimate
9		use, or to the federal government those
10		credit bureaus defined or classified in the
11		NAICS Manual under U.S. Industry No. 56145,
12	(8)	flight training services and apprenticeship
13		program activities defined or classified in the
14		NAICS Manual under U.S. Industry Group <del>No.</del> <u>Nos.</u>
15		611512 and 611513, which for purposes of the
16		Oklahoma Quality Jobs Program Act shall include
17		new direct jobs for which gross payroll existed
18		on or after January 1, 2003, as identified in the
19		NAICS Manual,
20	(9)	the following, if an establishment $located$ in a
21		Tier 4 County or a Tier 5 County and classified
22		therein has or will have within <del>one (1) year</del>
23		sales of at least seventy-five percent (75%) of
24		its total sales twenty-four (24) months of the

2Oklahoma Department of Commerce, sales of at3least forty percent (40%) for the first two (24years and subsequently sixty percent (60%) of5total sales, or if an establishment located in6Tier 3 County and classified therein has or within twenty-four (24) months of the dat7have within twenty-four (24) months of the dat	<u>its</u> <u>a</u> 11 e t,
4       years and subsequently sixty percent (60%) of         5       total sales, or if an establishment located in         6       Tier 3 County and classified therein has or wi         7       have within twenty-four (24) months of the date	<u>its</u> <u>a</u> 11 e t,
5 <u>total sales, or if an establishment located in</u> 6 <u>Tier 3 County and classified therein has or wi</u> 7 <u>have within twenty-four (24) months of the dat</u>	<u>a</u> 11 e t,
6 <u>Tier 3 County and classified therein has or wi</u> 7 <u>have within twenty-four (24) months of the dat</u>	<u>11</u> e t,
7 have within twenty-four (24) months of the dat	<u>e</u> t,
	t,
8 of application, as determined by the Departmen	r
9 <u>sales of at least thirty-five percent (35%) fo</u>	
10 the first two (2) years and subsequently fifty	_
11 five percent (55%) of its total sales, or if a	n
12 establishment located in a Tier 1 County or Ti	er
13 <u>2 County and classified therein has or will ha</u>	ve
14 within twenty-four (24) months of the date of	
15 application, as determined by the Department,	
16 sales of at least twenty-five percent (25%) for	r
17 the first two (2) years and subsequently fifty	
18 <u>percent (50%) of its total sales</u> , as determine	d
19 by the Incentive Approval Committee pursuant t	0
20 the provisions of subsection B of this section	,
21 to out-of-state customers or buyers, to in-sta	te
22 customers or buyers if the product or service	is
23 resold by the purchaser to an out-of-state	

1	cust	omer or buyer for ultimate use, or to the
2	fede	ral government:
3	(a)	those transportation and warehousing
4		activities defined or classified in the
5		NAICS Manual <del>under Industry Subsector No.</del>
6		493, if not otherwise listed in this
7		paragraph, Industry Subsector Nos. 482 and
8		484 and Industry Group Nos. 4884 through
9		4889 481, 482, 483, 484 and 488,
10	(b)	those <del>passenger transportation activities</del>
11		travel arrangement services defined or
12		classified in the NAICS Manual under
13		Industry Nos. <del>561510 and 561599</del> <u>5615 and</u>
14		<u>56192</u> ,
15	(C)	those freight or cargo transportation
16		activities defined or classified in the
17		NAICS Manual under Industry No. 541614,
18	<del>(d)</del>	those insurance activities defined or
19		classified in the NAICS Manual under
20		Industry Group No. 5241,
21	<del>(e)</del>	those services to dwellings and other
22		buildings, as defined or classified in the
23		NAICS Manual under Industry Group No. 5617,
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1		excluding U.S. Industry Nos. 561730, 56171,
2		56172, 56174 and 56179,
3	<del>(1)</del>	those equipment rental and leasing
4		activities defined or classified in the
5		NAICS Manual under Industry Group No. 5324,
6	<del>(g)</del>	those information technology and other
7		computer-related service activities defined
8		or classified in the NAICS Manual under
9		Industry Group Nos. 5112, 5182, 5191 and
10		5415 those securities, commodity contracts
11		and other financial investment activities
12		defined or classified in the NAICS Manual
13		under U.S. Industry Group No. 523,
14	<u>(d)</u>	those insurance carriers and related
15		activities defined or classified in the
16		NAICS Manual under U.S. Industry Group No.
17		<u>524,</u>
18	<u>(e)</u>	those funds, trusts and other financial
19		vehicles defined or classified in the NAICS
20		Manual under U.S. Industry Group No. 525,
21	<u>(f)</u>	those financial and credit intermediation
22		activities defined or classified in the
23		NAICS Manual under Industry Group Nos.
24		522210, 522293, 522294, and 522320,

1	<u>(g)</u>	those heavy and civil engineering
2		construction activities defined or
3		classified in the NAICS Manual under U.S.
4		Industry Group No. 237,
5	(h)	those business support service activities
6		defined or classified in the NAICS Manual
7		under U.S. Industry Nos. 561410 through
8		561430, excluding 56143, 561422 and Industry
9		No. 51911,
10	(i)	those medical and diagnostic laboratory
11		activities defined or classified in the
12		NAICS Manual under Industry Group No. 6215,
13	<del>(j)</del>	those professional, scientific and technical
14		service activities defined or classified in
15		the NAICS Manual under Industry Group Nos.
16		5412, 5414, 5415, 5416 and 5417, Industry
17		Nos. 54131, 54133, 54136 and 54137, and U.S.
18		Industry No. 541990, if not otherwise listed
19		in this paragraph those electric utility
20		activities defined or classified in the
21		NAICS Manual under U.S. Industry Group No.
22		<u>2211,</u>
23	<u>(j)</u>	those professional, scientific and technical
24		services defined or classified in the NAICS

1		Manual under U.S. Industry Group Nos. 5411,
2		5412, 5414, 5418 and 5419,
3	(k)	those communication telecommunication
4		service activities defined or classified in
5		the NAICS Manual under Industry <del>Nos. 51741</del>
6		<del>and 51791</del> <u>No. 517</u> ,
7	(1)	those refuse systems activities defined or
8		classified in the NAICS Manual under
9		Industry Group No. 5622, provided that the
10		establishment is primarily engaged in the
11		capture and distribution of methane gas
12		produced within a landfill,
13	(m)	general wholesale distribution of groceries,
14		defined or classified in the NAICS Manual
15		under Industry Group Nos. 4244 and 4245,
16	<del>(n)</del>	
	(11)	those activities relating to processing of
17		those activities relating to processing of insurance claims, defined or classified in
17 18		
		insurance claims, defined or classified in
18		insurance claims, defined or classified in the NAICS Manual under U.S. Industry Nos.
18 19		insurance claims, defined or classified in the NAICS Manual under U.S. Industry Nos. 524210 and 524292; provided, activities
18 19 20		insurance claims, defined or classified in the NAICS Manual under U.S. Industry Nos. 524210 and 524292; provided, activities described in U.S. Industry Nos. 524210 and
18 19 20 21		insurance claims, defined or classified in the NAICS Manual under U.S. Industry Nos. 524210 and 524292; provided, activities described in U.S. Industry Nos. 524210 and 524292 in the NAICS Manual other than

1	<del>.(0)</del>	those agricultural activities classified in
2		the NAICS Manual under U.S. Industry Nos.
3		<del>112120 and 112310</del> those real estate or
4		brokerage activities classified in the NAICS
5		Manual under U.S. Industry No. 53120 for
6		which at least seventy-five percent (75%) of
7		the establishment's revenues are attributed
8		to out-of-state sales and at least seventy-
9		five percent (75%) of the real estate
10		transactions generating those revenues are
11		attributed to real property located outside
12		this state,
13	<u>(n)</u>	those adjustment and collection service
14		activities defined or classified in the
15		NAICS Manual under U.S. Industry No. 561440,
16		if seventy-five percent (75%) of the loans
17		to be serviced were made by out-of-state
18		debtors,
19	<del>-(p)</del> -	
20	<u>(0)</u>	those business associations and professional
21		organization activities classified in the
22		NAICS Manual under U.S. Industry <del>No.</del> <u>Nos.</u>
23		<u>813910 and</u> 813920,
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1		<del>(q)</del>	alternative energy structure construction
2			classified in the NAICS Manual under U.S.
3			Industry No. 237130,
4		<del>(r)</del>	
5		(p)	solar reflective coating application
6			classified in the NAICS Manual under U.S.
7			Industry No. 238160, and
8		<del>(s)</del>	
9		(q)	solar heating equipment installation
10			classified in the NAICS Manual under U.S.
11			Industry No. 238220,
12		<del>(t)</del>	those wired telecommunications carriers
13			classified in the NAICS Manual under U.S.
14			Industry No. 517110, and
15		<del>(u)</del>	those securities, commodity contracts and
16			investment activities classified in the
17			NAICS Manual under Industry Subsector No.
18			<del>523,</del>
19	(10)	thos	e activities related to extraction or
20		pipe	line transportation of petroleum, natural gas
21		or r	efined petroleum products, defined or
22		clas	sified in the NAICS Manual under Industry
23		Grou	p No. 2111, 213111, 213112 or 486, subject to
24		the	limitations provided in paragraph 3 of this

1 subsection and paragraph 3 of subsection B of 2 this section, 3 (11) those activities performed by the federal civilian workforce at a facility of the Federal 4 Aviation Administration located in this state if 5 the Director of the Oklahoma Department of 6 Commerce determines or is notified that the 7 federal government is soliciting proposals or 8 9 otherwise inviting states to compete for 10 additional federal civilian employment or 11 expansion of federal civilian employment at such 12 facilities, 13 (12) those activities defined or classified in the NAICS Manual under U.S. Industry No. 711211 (2007 14 15 2017 version), (13) those real estate or brokerage activities 16 17 classified in the NAICS Manual under U.S. Industry No. 53120 for which at least seventy-18 five percent (75%) of the establishment's 19 20 revenues are attributed to out-of-state sales and at least seventy-five percent (75%) of the real 21 estate transactions generating those revenues are 22 23 attributed to real property located outside the State of Oklahoma, or those performing arts 24

1			companies defined or classified in the NAICS
2			Manual under U.S. Industry Group No. 7111,
3		(14)	those support activities for rail transportation
4			and those support activities for water
5			transportation defined or classified in the NAICS
6			Manual under U.S. Industry Nos. 4882 and 4883 <u>,</u>
7		(15)	those motion picture and video industries defined
8			or classified in the NAICS Manual under U.S.
9			Industry Group No. 5121, and those sound
10			recording industries defined or classified in the
11			NAICS Manual under U.S. Industry Group No. 5122,
12			and those employees of film support industries
13			classified in the NAICS Manual under U.S.
14			Industry Group Nos. 7114, 7115 and 236220 when
15			contracting with a film studio or film production
16			located in this state,
17		(16)	those agricultural activities classified in the
18			NAICS Manual under U.S. Industry Nos. 1114,
19			112120, 112310, 112340, 1125, 112910 and 115, and
20		(17)	equipment rental and leasing activities defined
21			or classified in the NAICS Manual under Industry
22			<u>Group No. 5324</u> .
23	b.	An e	stablishment described in subparagraph a of this
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1	basic industry unless it offers, or will offer within
2	one hundred eighty (180) days of employment, a basic
3	health benefits plan to the individuals it employs in
4	new direct jobs in this state which is determined by
5	the Oklahoma Department of Commerce to consist of the
6	following elements or elements substantially
7	equivalent thereto:
8	(1) not more than fifty percent (50%) of the premium
9	shall be paid by the employee,
10	(2) coverage for basic hospital care,
11	(3) coverage for physician care,
12	(4) coverage for mental health care,
13	(5) coverage for substance abuse treatment,
14	(6) coverage for prescription drugs, and
15	(7) coverage for prenatal care;
16	2. "Change-in-control event" means the transfer to one or more
17	unrelated establishments or unrelated persons, of either:
18	a. beneficial ownership of more than fifty percent (50%)
19	in value and more than fifty percent (50%) in voting
20	power of the outstanding equity securities of the
21	transferred establishment, or
22	b. more than fifty percent (50%) in value of the assets
23	of an establishment.
24	

1 A transferor shall be treated as related to a transferee if more 2 than fifty percent (50%) of the voting interests of the transferor 3 and transferee are owned, directly or indirectly, by the other or are owned, directly or indirectly, by the same person or persons, 4 unless such transferred establishment has an outstanding class of 5 equity securities registered under Sections 12(b) or 15(d) of the 6 Securities Exchange Act of 1934, as amended, in which event the 7 transferor and transferee will be treated as unrelated; provided, an 8 9 establishment applying for the Oklahoma Quality Jobs Program Act as 10 a result of a change-in-control event is required to apply within 11 one hundred eighty (180) days of the change-in-control event to 12 qualify for consideration. An establishment entering the Oklahoma Quality Jobs Program Act as the result of a change-in-control event 13 shall be required to maintain a level of new direct jobs as agreed 14 15 to in its contract with the Oklahoma Department of Commerce and to 16 pay new direct jobs an average annualized wage which equals or exceeds one hundred twenty-five percent (125%) of the average county 17 wage as that percentage is determined by the Oklahoma Department of 18 Commerce based upon the most recent U.S. Department of Commerce data 19 for the county in which the new jobs are located. For purposes of 20 this paragraph, healthcare premiums paid by the applicant for 21 individuals in new direct jobs shall not be included in the 22 annualized wage. Such establishment entering the Oklahoma Quality 23 Jobs Program Act as the result of a change-in-control event shall be 24

1 required to retain the contracted average annualized wage and 2 maintain the contracted maintenance level of new direct jobs numbers 3 as certified by the Tax Commission. If the required average annualized wage or the required new direct jobs numbers do not equal 4 5 or exceed such contracted level during any quarter, the quarterly incentive payments shall not be made and shall not be resumed until 6 7 such time as such requirements are met. An establishment described in this paragraph shall be required to repay all incentive payments 8 9 received under the Oklahoma Quality Jobs Program Act if the 10 establishment is determined by the Tax Commission to no longer have 11 business operations in the state within three (3) years from the 12 beginning of the calendar quarter for which the first incentive 13 payment claim is filed;

14 3. "New direct job":

15 means full-time-equivalent employment in this state in a. an establishment which has qualified to receive an 16 incentive payment pursuant to the provisions of the 17 Oklahoma Quality Jobs Program Act which employment did 18 not exist in this state prior to the date of approval 19 by the Department of the application of the 20 establishment pursuant to the provisions of Section 21 3604 of this title and with respect to an 22 establishment qualifying for incentive payments 23 pursuant to division (12) of subparagraph a of 24

1 paragraph 1 of this subsection shall not include 2 compensation paid to an employee or independent contractor for an athletic contest conducted in the 3 state if the compensation is paid by an entity that 4 5 does not have its principal place of business in the state or that does not own real or personal property 6 having a market value of at least One Million Dollars 7 (\$1,000,000.00) located in the state, and the 8 9 employees or independent contractors of such entity 10 are compensated to compete against the employees or independent contractors of an establishment that 11 12 qualifies for incentive payments pursuant to division (12) of subparagraph a of paragraph 1 of this 13 subsection and which is organized under Oklahoma law 14 15 or that is lawfully registered to do business in the state and which does have its principal place of 16 business located in the state and owns real or 17 personal property having a market value of at least 18 One Million Dollars (\$1,000,000.00) located in the 19 state; provided, that, if an application of an 20 establishment is approved by the Oklahoma Department 21 of Commerce after a change-in-control event and the 22 Director of the Oklahoma Department of Commerce 23 determines that the jobs located at such establishment 24

are likely to leave the state, "new direct job" shall include employment that existed in this state prior to the date of application which is retained in this state by the new establishment following a change in control event, if such job otherwise qualifies as a new direct job, and

7 b. shall include full-time-equivalent employment in this state of employees who are employed by an employment 8 9 agency or similar entity other than the establishment 10 which has qualified to receive an incentive payment and who are leased or otherwise provided under 11 12 contract to the qualified establishment, if such job 13 did not exist in this state prior to the date of approval by the Department of the application of the 14 establishment or the job otherwise qualifies as a new 15 direct job following a change-in-control event. 16 A job shall be deemed to exist in this state prior to 17 approval of an application if the activities and 18 functions for which the particular job exists have 19 been ongoing at any time within six (6) months prior 20 to such approval. With respect to establishments 21 defined in division (10) of subparagraph a of 22 paragraph 1 of this subsection, new direct jobs shall 23 be limited to those jobs directly comprising the 24

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1	corporate headquarters of or directly relating to
2	manufacturing, maintenance, administrative, financial,
3	engineering, surveying, geological or geophysical
4	services performed by the establishment. Under no
5	circumstances shall employment relating to field
6	services be considered new direct jobs, and
7	c. shall include full-time-equivalent employment at a
8	qualified federal facility which did not exist in this
9	state prior to the date of approval by the Department
10	of Commerce of the application of the political
11	subdivision for a qualified federal facility;
12	4. "Estimated direct state benefits" means the tax revenues
13	projected by the Department to accrue to the state as a result of
14	new direct jobs;
15	5. "Estimated direct state costs" means the costs projected by
16	the Department to accrue to the state as a result of new direct
17	jobs. Such costs shall include, but not be limited to:
18	a. the costs of education of new state resident children,
19	b. the costs of public health, public safety and
20	transportation services to be provided to new state
20 21	transportation services to be provided to new state residents,
21	residents,

1	d. the costs of other state services direct state costs
2	as deemed relevant by the Oklahoma Department of
3	<u>Commerce</u> ;
4	6. "Estimated net direct state benefits" means the estimated
5	direct state benefits less the estimated direct state costs;
6	7. <u>"Estimated indirect state benefits" means the indirect new</u>
7	tax revenues projected by the Oklahoma Department of Commerce to
8	accrue to the state including, but not limited to, revenue generated
9	from ancillary support jobs directly related to the establishment;
10	8. "Estimated indirect state costs" means the costs projected
11	by the Department to accrue to the state as a result of new indirect
12	jobs. Such costs shall include, but not be limited to, costs
13	enumerated in subparagraphs a, b, c and d of paragraph 5 of this
14	subsection;
15	9. "Estimated net direct and indirect state benefits" means the
16	estimated direct and indirect state benefits less the estimated
17	direct and indirect state costs;
18	10. "Net benefit rate" means the estimated net direct state
18 19	
	10. "Net benefit rate" means the estimated net direct state
19	<u>10.</u> "Net benefit rate" means the estimated net direct state benefits computed as a percentage of gross payroll; provided:
19 20	<u>10.</u> "Net benefit rate" means the estimated net direct state benefits computed as a percentage of gross payroll; provided: a. except as otherwise provided in this paragraph, the
19 20 21	<u>10.</u> "Net benefit rate" means the estimated net direct state benefits computed as a percentage of gross payroll; provided: a. except as otherwise provided in this paragraph, the net benefit rate may be variable and shall not exceed

1	operated by an entity which has been awarded a United
2	States Department of Defense contract for which:
3	(1) bids were solicited and accepted by the United
4	States Department of Defense from facilities
5	located outside this state,
6	(2) the term is or is renewable for not less than
7	twenty (20) years, and
8	(3) the average annual salary, excluding benefits
9	which are not subject to Oklahoma income taxes,
10	for new direct jobs created as a direct result of
11	the awarding of the contract is projected by the
12	Oklahoma Department of Commerce to equal or
13	exceed Forty Thousand Dollars (\$40,000.00) within
14	three (3) years of the date of the first
15	incentive payment,
16	c. except as otherwise provided in subparagraph d of this
17	paragraph, in no event shall incentive payments,
18	cumulatively, exceed the estimated net direct state
19	benefits,
20	d. the net benefit rate shall be five percent (5%) for an
21	establishment locating:
22	(1) in an opportunity zone located in a high-
23	employment county, as such terms are defined in
24	subsection G of Section 3604 of this title, or

1	(2) in a county in which:
2	(a) the per capita personal income, as
3	determined by the Department, is eighty-five
4	percent (85%) or less of the statewide
5	average per capita personal income,
6	(b) the population has decreased over the
7	previous ten (10) years, as determined by
8	the Oklahoma Department of Commerce based on
9	the most recent U.S. Department of Commerce
10	<del>data, or</del>
11	(c) the unemployment rate exceeds the lesser of
12	five percent (5%) or two percentage points
13	above the state average unemployment rate as
14	certified by the Oklahoma Employment
15	Security Commission,
16	e. the net benefit rate shall not exceed six percent (6%)
17	in connection with an establishment which:
18	(1) is, as of the date of application, receiving
19	incentive payments pursuant to the Oklahoma
20	Quality Jobs Program Act and has been receiving
21	such payments for at least one (1) year prior to
22	the date of application, and
23	(2) expands its operations in this state by creating
24	additional new direct jobs which pay average

1	annualized wages which equal or exceed one hundred
2	fifty percent (150%) of the average annualized
3	wages of new direct jobs on which incentive
4	payments were received during the preceding
5	calendar year, except as otherwise provided in
6	this section, in no event shall incentive payments
7	based on the net benefit rate, cumulatively,
8	exceed the estimated net direct state benefits;
9	f. with
10	11. "Compound net benefit rate" means the estimated net direct
11	benefits and indirect state benefits computed as a percentage of
12	gross payroll, provided:
13	a. the compound net benefit rate may be variable, may be
14	less than five percent (5%), and shall not exceed ten
15	percent (10%), and
16	b. in no event shall incentive payments, cumulatively,
17	exceed the estimated net direct benefit and indirect
18	state benefits;
19	12. With respect to an establishment defined or classified in
20	the NAICS Manual under U.S. Industry No. 711211 (2007 version) or
21	any establishment defined or classified in the NAICS Manual as a
22	U.S. Industry Number which is not included within the definition of
23	"basic industry" as such term is defined in this section on April

1 income tax imposed upon the Oklahoma taxable income of individuals 2 pursuant to subparagraph (g) or subparagraph (h), as applicable, of 3 paragraph 1 and paragraph 2 of subsection B of Section 2355 of this 4 title. Any change in such highest rate of individual income tax 5 imposed pursuant to the provisions of Section 2355 of this title shall be applicable to the computation of incentive payments to an 6 7 establishment as described by this subparagraph and shall be effective for purposes of incentive payments based on payroll paid 8 9 by such establishment on or after January 1 of any applicable year 10 for which the net benefit rate is modified as required by this 11 subparagraph $_{\tau}$ ; and

12 q. the net benefit rate shall not exceed six percent (6%) 13 in connection with an establishment which employs United States military veterans in at least ten 14 15 percent (10%) of its gross payroll. The net benefit 16 rate for an establishment which employs United States military veterans in at least ten percent (10%) of its 17 payroll shall not be lower than five percent (5%). 18 13. An establishment that employs United States military 19 veterans whose wages make up at least ten percent (10%) of its gross 20 payroll may utilize the compound net benefit rate. The net benefit 21 rate for an establishment that employs United States military 22 23 veterans whose wages make up at least ten percent (10%) of its 24 payroll shall not be lower than five percent (5%).

1 Incentive payments made pursuant to the provisions of this 2 subparagraph paragraph shall be based upon payroll associated with 3 such new direct jobs. For purposes of this subparagraph paragraph, the amount of health insurance premiums or other benefits paid by 4 5 the establishment shall not be included for purposes of computation of the average annualized wage; 6 7 8. 14. "Gross payroll" means wages, as defined in Section 2385.1 of this title for new direct jobs; 8 9 9. 15. "Establishment" means any business, nonprofit or 10 a. 11 governmental entity, no matter what legal form  $\overline{r}$ 12 including, but not limited to, a nonreligious 501(c)3, 501(c)6, qualified federal facility, a sole 13 proprietorship; <u>,</u> partnership; limited liability 14 15  $\operatorname{company}_{\textbf{+}}$  , corporation or combination of corporations 16 which have a central parent corporation which makes corporate management decisions such as those involving 17 consolidation, acquisition, merger or expansion; 18 federal agency; political subdivision of the State of 19 Oklahoma; or trust authority; provided, distinct, 20 identifiable subunits of such entities may be 21 determined to be an establishment, for all purposes of 22 the Oklahoma Quality Jobs Program Act, by the 23 Department subject to the following conditions: 24

1 (1)within three (3) years of the first complete 2 calendar quarter following the start date, the 3 entity must have a minimum payroll of Two Million Five Hundred Thousand Dollars (\$2,500,000.00) at 4 5 least the payroll threshold required in the county where it is located and the subunit must 6 also have or will have a minimum payroll of Two 7 Million Five Hundred Thousand Dollars 8 9 (\$2,500,000.00) at least the payroll threshold 10 required in the county where it is located, the subunit is engaged in an activity or service 11 (2)12 or produces a product which is demonstratively 13 independent and separate from the entity's other activities, services or products and could be 14 15 conducted or produced in the absence of any other activity, service or production of the entity, 16 17 (3) has an accounting system capable of tracking or facilitating an audit of the subunit's payroll, 18 expenses, revenue and production. Limited 19 20 interunit overlap of administrative and 21 purchasing functions shall not disgualify a subunit from consideration as an establishment by 22 23 the Department,

1		(4) t	the entity has not previously had a subunit
2		C	determined to be an establishment pursuant to
3		t	this section; provided, the restriction set forth
4		÷	in this division shall not apply to subunits
5		<del>1</del>	which qualify pursuant to the provisions of
6		÷	subparagraph b of paragraph 7 of this subsection,
7		ć	and
8		(5)	it is determined by the Department that the
9		e	entity will have a probable net gain in total
10		e	employment within the incentive period.
11	b.	The De	epartment may promulgate rules to further limit
12		the c	ircumstances under which a subunit may be
13		consid	dered an establishment. The Department shall
14		promu	lgate rules to determine whether a subunit of an
15		entity	y achieves a net gain in total employment. The
16		Depart	tment shall establish criteria for determining
17		the pe	eriod of time within which such gain must be
18		demons	strated and a method for determining net gain in
19		total	employment;
20	<del>10.</del> <u>16.</u> "	NAICS	Manual" means any manual, book or other
21	publication cc	ontain	ing the North American Industry Classification

22 System, United States, 1997, promulgated by the Office of Management 23 and Budget of the United States of America, or the latest revised 24 edition;

1	11. "Qualified federal contract" means a contract between an
2	agency or instrumentality of the United States government, including
3	but not limited to the Department of Defense or any branch of the
4	United States Armed Forces, but exclusive of any contract performed
5	for the Federal Emergency Management Agency as a direct result of a
6	natural disaster declared by the Governor or the President of the
7	United States with respect to damage to property located in Oklahoma
8	or loss of life or personal injury to persons in Oklahoma, and a
9	lawfully recognized business entity, whether or not the business
10	entity is organized under the laws of the State of Oklahoma or
11	whether or not the principal place of business of the business
12	entity is located within the State of Oklahoma, for the performance
13	of services, including but not limited to testing, research,
14	development, consulting or other services in a basic industry, if
15	the contract involves the performance of such services performed on
16	or after July 1, 2009, by the employees of the business entity
17	within the State of Oklahoma or if the contract involves the
18	performance of such services performed on or after July 1, 2009, by
19	employees of a lawfully recognized business entity that is a
20	subcontractor of the business entity with which the prime contract
21	has been formed. A qualified federal contract described in this
22	paragraph shall not qualify unless both the qualified federal
23	contractor and any subcontractors originally involved in the work or
24	added subsequently during the period of performance verify to the

1	qualified federal contractor verifier that it offers, or will offer
2	within one hundred eighty (180) days of employment of its respective
3	employees, a basic health benefits plan as described in subparagraph
4	b of paragraph 1 of this subsection to individuals who perform
5	qualified labor hours in this state;
6	12. "Qualified federal contractor verifier" means a nonprofit
7	entity organized under the laws of the State of Oklahoma, having an
8	affiliation with a comprehensive university which is part of The
9	Oklahoma State System of Higher Education, and having the following
10	characteristics:
11	a. established multiyear classified and unclassified
12	indefinite-delivery/indefinite-quantity federal
13	contract vehicles in excess of Fifty Million Dollars
14	<del>(\$50,000,000.00),</del>
15	b. current capability to sponsor and maintain personnel
16	security clearances and authorized by the federal
17	government to handle and perform classified work up to
18	the Top Secret Sensitive Compartmented Information
19	levels,
20	c. at least one on-site federally certified Sensitive
21	Compartmented Information Facility,
22	d. on-site secure mass data storage complex with the
23	capability of isolating, segregating and protecting
24	corporate proprietary and classified information,

1	e. trusted agent status by maintaining no ownership of,
2	vested interest in, nor royalty production from any
З	intellectual property,
4	f. at least one hundred thousand (100,000) square feet of
5	configurable laboratory and support space,
6	g. the direct access to restricted air space through a
7	formalized memorandum of agreement with the Department
8	<del>of Defense,</del>
9	h. at least five thousand (5,000) acres available for
10	outdoor testing and training facilities, and
11	i. the ability to house state-of-the-art surety
12	facilities, including chemical, biological,
13	radiological, explosives, electronics, and unmanned
14	systems laboratories and ranges;
15	13. "SIC Manual" means the 1987 revision to the Standard
16	Industrial Classification Manual, promulgated by the Office of
17	Management and Budget of the United States of America;
18	$\frac{14.}{17.}$ "Start date" means the date on which an establishment
19	may begin accruing benefits for the creation of new direct jobs,
20	which date shall be determined by the Department;
21	$\frac{15.}{18.}$ "Effective date" means the date of approval of a
22	contract under which incentive payments will be made pursuant to the
23	Oklahoma Quality Jobs Program Act, which shall be the date the
24	signed and accepted incentive contract is received by the

1 Department; provided, an approved project may have a start date 2 which is different from the effective date;

3 16. "Total qualified labor hours" means the reimbursed payment 4 amount for hours of work performed by the State of Oklahoma 5 workforce of a qualified federal contractor or the State of Oklahoma 6 workforce of a subcontractor of a qualified federal contractor and 7 which are required for the full performance of a qualified federal 8 contract;

9 17. "Qualified labor rate" means the fully reimbursed labor 10 rate paid through a qualified federal contract for qualified labor hours to the qualified federal contractor or subcontractor; 11 12 18. "Qualified federal contractor" means a business entity: a. maintaining a prime contract with the federal 13 government as defined in paragraph 11 of this 14 15 subsection, providing notice of intent to apply to the Department 16 b. within one hundred eighty (180) days of July 1, 2010, 17 or one hundred eighty (180) days of the date of the 18 award of a qualified federal contract or award of a 19 20 new qualified subcontract under an existing qualified federal contract, and 21 -adding substantively to the contract by performing at 22 <del>C.</del> least eight percent (8%) of the total labor whether 23 24 qualified and nonqualified labor as determined by the

2individual task order or delivery order on an3indefinite delivery/indefinite quantity or other4blanket contract vehicle.5Should a prime contractor provide notice to the Department of6its intent not to apply for incentive for a qualified federal7outcour fails to qualify under the oriteria above,8outcour fails to qualify under the oriteria above,9outcour fails de qualify under the oriteria above,10become a qualified federal contractor provided the entity meets the11same criteria above with the exception that notice of intent to12apply with the Department must be provided within aixty (60) days of13the prime's diagualification or one hundred eighty (180) days of the14award of its outbeostract, whichever is later, and1519. "Proxy establishment" means a public trust which16a. is organized and existing under Section 176 of Title1760 of the Oklahoma Statutes for the benefit of a18geographic area which includes a city or county or19some combination thereof, and10b. benefits a geographic area where new direct jobs which12geographic area which includes a city or county or19some combination thereof, and20b. benefits a geographic area where new direct jobs which21meet the requirements of the Oklahoma Quality Jobs22Program Act are created by an establishment, other23than the proxy cetablishment, which is a branch of the24Armed Forces of	1	federal contractor verifier on a direct contract or
4       blanket contract vohiele.         5       Should a prime contractor provide notice to the Department of         6       its intent not to apply for incentive for a qualified federal         7       contract or fails to qualify under the oriteria above,         8       subcontractors in order of tice ranking as determined by the federal         9       contract verifier may assume the role of the prime and apply to         10       become a qualified federal contractor provided the entity meets the         11       some criteria above with the exception that notice of intent to         12       apply with the Dopartment must be provided within sixty (60) days of         13       the prime's disqualification or one hundred eighty (180) days of the         14       aword of its subcontract, whichever is later, and         15       19. "Proxy cstablishment" means a public trust which:         16       a. is organized and existing under Section 176 of Title         17       60 of the Oklahoma Statutes for the benefit of a         18       geographic area which includes a city or county or         19       oome combination thereof, and         20       b. benefits a geographic area where new direct jobs which         21       meet the requirements of the Oklahoma Quality Jobs         22       Program Act are created by an cotablishment, other	2	individual task order or delivery order on an
5Should a prime contractor provide notice to the Department of6its intent not to apply for incentive for a qualified federal7contract or fails to qualify under the criteria above,8nubcontractors in order of tier ranking as determined by the federal9contract verifier may assume the role of the prime and apply to10become a qualified federal contractor provided the entity meete the11same criteria above with the exception that notice of intent to12apply with the Department must be provided within sixty (60) days of13the prime's disqualification or one hundred eighty (180) days of the14award of its subcontract, whichever is later, and1519. "Proxy cotablichment" means a public trust which:16a. is organized and existing under Section 176 of Title1760 of the Oklahoma Statutes for the benefit of a18geographic area which includes a city or county or19some combination thereof, and10b. benefits a geographic area where new direct jobs which11meet the requirements of the Oklahoma Quality Jobo12Program Act are created by an octablishment, other13then the proxy establishment, which is a branch of the	3	indefinite-delivery/indefinite-quantity or other
<ul> <li>its intent not to apply for incentive for a qualified federal</li> <li>contract or fails to qualify under the criteria above,</li> <li>aubcontractors in order of tier ranking as determined by the federal</li> <li>contract verifier may assume the role of the prime and apply to</li> <li>become a qualified federal contractor provided the entity meets the</li> <li>ame criteria above with the exception that notice of intent to</li> <li>apply with the Department must be provided within sixty (60) days of</li> <li>the prime's disqualification or one hundred eighty (180) days of the</li> <li>award of its subcontract, whichever is later, and</li> <li>19. "Proxy establishment" means a public trust which:</li> <li>a. is organized and existing under Section 176 of Title</li> <li>60 of the Oklahoma Statutes for the benefit of a</li> <li>geographic area which includes a city or county or</li> <li>ome combination thereof, and</li> <li>b. benefits a geographic area where new direct jobs which</li> <li>meet the requirements of the Oklahoma Quality Jobs</li> <li>Frogram Act are created by an establishment, other</li> <li>than the proxy establishment, which is a branch of the</li> </ul>	4	blanket_contract_vehicle.
contract or fails to qualify under the criteria above, subcontractors in order of tier ranking as determined by the federal contract verifier may assume the role of the prime and apply to become a qualified federal contractor provided the entity meets the same criteria above with the exception that notice of intent to apply with the Department must be provided within sixty (60) days of the prime's disqualification or one hundred eighty (180) days of the award of its subcontract, whichever is later; and 19. "Proxy establishment" means a public trust which: a. is organized and existing under Section 176 of Title 60 of the Oklahoma Statutes for the benefit of a geographic area which includes a city or county or some combination thereof, and b. benefits a geographic area where new direct jobs which meet the requirements of the Oklahoma Quality Jobs Program Act are created by an establishment, other than the proxy establishment, which is a branch of the	5	Should a prime contractor provide notice to the Department of
<ul> <li>subcontractors in order of tier ranking as determined by the federal contract verifier may assume the role of the prime and apply to become a qualified federal contractor provided the entity meets the same eriteria above with the exception that notice of intent to apply with the Department must be provided within sixty (60) days of the prime's disqualification or one hundred eighty (180) days of the award of its subcontract, whichever is later, and</li> <li>19. "Proxy establishment" means a public trust which: <ul> <li>a. is organized and existing under Section 176 of Title</li> <li>60 of the Oklahoma Statutes for the benefit of a geographic area which includes a city or county or some combination thereof, and</li> <li>b. benefits a geographic area where new direct jobs which meet the requirements of the Oklahoma Quality Jobo Program Act are created by an establishment, other</li> <li>than the proxy establishment, which is a branch of the</li> </ul> </li> </ul>	6	its intent not to apply for incentive for a qualified federal
<ul> <li>contract verifier may assume the role of the prime and apply to</li> <li>become a qualified federal contractor provided the entity meets the</li> <li>same criteria above with the exception that notice of intent to</li> <li>apply with the Department must be provided within sixty (60) days of</li> <li>the prime's disqualification or one hundred eighty (180) days of the</li> <li>award of its subcontract, whichever is later; and</li> <li>19. "Proxy establishment" means a public trust which:</li> <li>a. is organized and existing under Section 176 of Title</li> <li>60 of the Oklahoma Statutes for the benefit of a</li> <li>geographic area which includes a city or county or</li> <li>some combination thereof, and</li> <li>b. benefits a geographic area where new direct jobs which</li> <li>meet the requirements of the Oklahoma Quality Jobs</li> <li>Program Act are created by an establishment, ether</li> <li>than the proxy establishment, which is a branch of the</li> </ul>	7	contract or fails to qualify under the criteria above,
<ul> <li>become a qualified federal contractor provided the entity meets the same criteria above with the exception that notice of intent to</li> <li>apply with the Department must be provided within sixty (60) days of</li> <li>the prime's disqualification or one hundred eighty (180) days of the</li> <li>award of its subcontract, whichever is later; and</li> <li>19. "Proxy cotablishment" means a public trust which:</li> <li>a. is organized and existing under Section 176 of Title</li> <li>60 of the Oklahoma Statutes for the benefit of a</li> <li>geographic area which includes a city or county or</li> <li>some combination thereof, and</li> <li>b. benefits a geographic area where new direct jobs which</li> <li>meet the requirements of the Oklahoma Quality Jobs</li> <li>Program Act are created by an establishment, other</li> <li>than the proxy establishment, which is a branch of the</li> </ul>	8	subcontractors in order of tier ranking as determined by the federal
11 same criteria above with the exception that notice of intent to 12 apply with the Department must be provided within sixty (60) days of 13 the prime's disqualification or one hundred eighty (180) days of the 14 award of its subcontract, whichever is later, and 15 19. "Proxy establishment" means a public trust which: 16 a. is organized and existing under Section 176 of Title 17 60 of the Oklahoma Statutes for the benefit of a 18 geographic area which includes a city or county or 19 some combination thereof, and 20 b. benefits a geographic area where new direct jobs which 21 meet the requirements of the Oklahoma Quality Jobs 22 Program Act are created by an establishment, other 23 than the proxy establishment, which is a branch of the	9	contract verifier may assume the role of the prime and apply to
12apply with the Department must be provided within sixty (60) days of13the prime's disqualification or one hundred eighty (180) days of the14award of its subcontract, whichever is later; and1519. "Proxy establishment" means a public trust which:16a. is organized and existing under Section 176 of Title1760 of the Oklahoma Statutes for the benefit of a18geographic area which includes a city or county or19some combination thereof, and20b. benefits a geographic area where new direct jobs which21meet the requirements of the Oklahoma Quality Jobs22Program Act are created by an establishment, other23than the proxy establishment, which is a branch of the	10	become a qualified federal contractor provided the entity meets the
<ul> <li>the prime's disqualification or one hundred eighty (180) days of the</li> <li>award of its subcontract, whichever is later; and</li> <li>19. "Proxy establishment" means a public trust which: <ul> <li>a. is organized and existing under Section 176 of Title</li> <li>60 of the Oklahoma Statutes for the benefit of a</li> <li>geographic area which includes a city or county or</li> <li>some combination thereof, and</li> </ul> </li> <li>b. benefits a geographic area where new direct jobs which</li> <li>meet the requirements of the Oklahoma Quality Jobs</li> <li>Program Act are created by an establishment, other</li> <li>than the proxy establishment, which is a branch of the</li> </ul>	11	same criteria above with the exception that notice of intent to
14       award of its subcontract, whichever is later; and         15       19. "Proxy establishment" means a public trust which:         16       a. is organized and existing under Section 176 of Title         17       60 of the Oklahoma Statutes for the benefit of a         18       geographic area which includes a city or county or         19       some combination thereof, and         20       b. benefits a geographic area where new direct jobs which         21       meet the requirements of the Oklahoma Quality Jobs         22       Program Act are created by an establishment, other         23       than the proxy establishment, which is a branch of the	12	apply with the Department must be provided within sixty (60) days of
<ul> <li>15</li> <li>19. "Proxy establishment" means a public trust which:</li> <li>a. is organized and existing under Section 176 of Title</li> <li>60 of the Oklahoma Statutes for the benefit of a</li> <li>geographic area which includes a city or county or</li> <li>some combination thereof, and</li> <li>b. benefits a geographic area where new direct jobs which</li> <li>meet the requirements of the Oklahoma Quality Jobs</li> <li>Program Act are created by an establishment, other</li> <li>than the proxy establishment, which is a branch of the</li> </ul>	13	the prime's disqualification or one hundred eighty (180) days of the
<ul> <li>a. is organized and existing under Section 176 of Title</li> <li>60 of the Oklahoma Statutes for the benefit of a</li> <li>geographic area which includes a city or county or</li> <li>some combination thereof, and</li> <li>b. benefits a geographic area where new direct jobs which</li> <li>meet the requirements of the Oklahoma Quality Jobs</li> <li>Program Act are created by an establishment, other</li> <li>than the proxy establishment, which is a branch of the</li> </ul>	14	award of its subcontract, whichever is later; and
<ul> <li>17 60 of the Oklahoma Statutes for the benefit of a</li> <li>geographic area which includes a city or county or</li> <li>some combination thereof, and</li> <li>b. benefits a geographic area where new direct jobs which</li> <li>meet the requirements of the Oklahoma Quality Jobs</li> <li>Program Act are created by an establishment, other</li> <li>than the proxy establishment, which is a branch of the</li> </ul>	15	19. "Proxy establishment" means a public trust which:
18geographic area which includes a city or county or19some combination thereof, and20b.benefits a geographic area where new direct jobs which21meet the requirements of the Oklahoma Quality Jobs22Program Act are created by an establishment, other23than the proxy establishment, which is a branch of the	16	a. is organized and existing under Section 176 of Title
19       some combination thereof, and         20       b. benefits a geographic area where new direct jobs which         21       meet the requirements of the Oklahoma Quality Jobs         22       Program Act are created by an establishment, other         23       than the proxy establishment, which is a branch of the	17	60 of the Oklahoma Statutes for the benefit of a
<ul> <li>b. benefits a geographic area where new direct jobs which</li> <li>meet the requirements of the Oklahoma Quality Jobs</li> <li>Program Act are created by an establishment, other</li> <li>than the proxy establishment, which is a branch of the</li> </ul>	18	geographic area which includes a city or county or
<ul> <li>meet the requirements of the Oklahoma Quality Jobs</li> <li>Program Act are created by an establishment, other</li> <li>than the proxy establishment, which is a branch of the</li> </ul>	19	some combination thereof, and
22 Program Act are created by an establishment, other 23 than the proxy establishment, which is a branch of the	20	b. benefits a geographic area where new direct jobs which
23 than the proxy establishment, which is a branch of the	21	meet the requirements of the Oklahoma Quality Jobs
	22	Program Act are created by an establishment, other
24 Armed Forces of the United States.	23	than the proxy establishment, which is a branch of the
	24	Armed Forces of the United States.

1	A proxy establishment may be determined to be an establishment
2	for all purposes of the Oklahoma Quality Jobs Program Act by the
3	Department and incentive payments may be made to such proxy
4	establishment for new direct jobs otherwise qualified pursuant to
5	the Oklahoma Quality Jobs Program Act. The Department may
6	promulgate rules to further specify the circumstances under which a
7	proxy establishment may be considered an establishment for the
8	purposes of making application for incentive payments pursuant to
9	the Oklahoma Quality Jobs Program Act. Provided however, that with
10	respect to any data on qualifying direct new jobs from a branch of
11	the Armed Forces of the United States, such rules shall only require
12	a proxy establishment to provide such data as would otherwise be
13	publicly releasable by the branch of the Armed Forces of the United
14	States.
15	19. "Full-time employment" means employment of persons residing
16	in this state, and subject to the tax imposed by Section 2355 of
17	this title, and working an annual average of thirty (30) or more
18	hours per week in new direct jobs located in this state;
19	20. "Qualified federal facility" means a facility developed by
20	or at the expense of a political subdivision of this state and
21	leased or conveyed to the government of the United States which
22	primarily houses federal employees;
23	
0.4	

1	21. "Political subdivision" means a municipality, a county or a
2	public trust, the beneficiary or beneficiaries of which are a
3	municipality, a county, this state or a combination thereof;
4	22. "Project term" means the length of time a political
5	subdivision may receive incentive payments associated with a
6	qualified federal facility pursuant to the provisions of this act;
7	provided, the project term shall not exceed twenty (20) years from
8	the date of the first incentive payment;
9	23. "Develops" means acquires, maintains, constructs, improves,
10	enlarges, renews, renovates, replaces, leases, equips, furnishes or
11	<u>operates;</u>
12	24. "Average county wage" means the annualized average county
13	wage as determined by the Department of Commerce based on the most
14	recent United States Department of Commerce data for the county in
15	which the new direct jobs are located. For purposes of this
16	paragraph, health care premiums paid by the applicant for
17	individuals in new direct jobs shall not be included in the
18	annualized wage;
19	25. "State threshold wage" means an annualized average wage of
20	Forty Thousand Dollars (\$40,000.00). This maximum wage threshold
21	shall be indexed and modified from time to time based on the latest
22	Consumer Price Index year-to-date percent change release as of the
23	date of the annual average county wage data release from the Bureau
24	of Economic Analysis of the United States Department of Commerce.

1	For purposes of this paragraph, health care premiums paid by the
2	applicant for individuals in new direct jobs shall not be included
3	in the annualized wage;
4	26. "Small employer wage" means the average county wage of
5	employers with less than five hundred employees located in that
6	county as that percentage is determined by the Department of
7	Commerce based upon the most recent wage and employment data from
8	the Oklahoma Employment Security Commission for the county where the
9	new direct jobs are located. For purposes of this paragraph, health
10	care premiums paid by the applicant for individuals in new direct
11	jobs shall not be included in the annualized wage;
12	27. "Tier 1 County" means a county that has a population of
13	less than ten thousand (10,000) as identified by the most recent
14	federal decennial Census from the United States Census Bureau;
15	28. "Tier 2 County" means a county that has a population of
16	greater than or equal to ten thousand (10,000) and less than thirty
17	thousand (30,000) as identified by the most recent federal decennial
18	Census from the United States Census Bureau;
19	29. "Tier 3 County" means a county that has a population of
20	greater than or equal to thirty thousand (30,000) and less than
21	sixty thousand (60,000) as identified by the most recent federal
22	decennial Census from the United States Census Bureau;
23	30. "Tier 4 County" means a county that has a population of
24	greater than or equal to sixty thousand (60,000) and less than three

1	hundred thousand (300,000) as identified by the most recent federal
2	decennial Census from the United States Census Bureau;
3	31. "Tier 5 County" means a county that has a population of
4	greater than or equal to three hundred thousand (300,000) as
5	identified by the most recent federal decennial Census from the
6	United States Census Bureau;
7	32. "Former military facility" means any tract or parcel of
8	real property used primarily for a military purpose during a state
9	of war, armed conflict or during peace time, title to has been
10	vested in the United States Government, any branch of the Armed
11	Forces of the United States of America or was subsequently conveyed
12	by such entities to this state, any political subdivision of this
13	state, or any public trust having this state or any political
14	subdivision of this state as its beneficiary, whether singly or in
15	combination with other government entities prior to the date the
16	establishment acquired its interest;
17	33. "Tier 3 County basic industry" means all industries defined
18	as basic industries in subsection A of this section and includes:
19	a. forest nurseries and gathering of forest products
20	activities defined or classified in the NAICS Manual
21	under Industry Group No. 1132,
22	b. arts, entertainment and recreation activities defined
23	or classified in the NAICS Manual under Industry Group
24	

1		Nos. 711219, 711310, 7121, 713110, 713940 and 713990,
2		and
3	C	e. electronic and precision equipment repair and
4		maintenance activities defined or classified in the
5		NAICS Manual under Industry Group No. 8112, and
6		support, repair, and maintenance service activities
7		for the wind industry defined or classified in the
8		NAICS Manual under Industry Group No. 811310;
9	<u>34.</u> "	Tier 2 County basic industry" means all industries
10	included in	n Tier 3 County basic industry and includes:
11	a	. mining activities, except oil and gas, defined or
12		classified in the NAICS Manual under Industry Group
13		<u>No. 212,</u>
14	b	. support activities for nonmetallic minerals mining
15		activities defined or classified in the NAICS Manual
16		under Industry Group No. 213115, and
17	<u>C</u>	. materials recovery and remediation services activities
18		defined or classified in the NAICS Manual under
19		Industry Group Nos. 562910 and 562920; and
20	<u>35. "</u>	Tier 1 County basic industry" means all industries
21	included in	n Tier 2 County basic industry and Tier 3 County basic
22	industry a	nd includes:
23		
24		

- 1
   a.
   depository credit intermediation activities defined or

   2
   classified in the NAICS Manual under Industry Group

   3
   No. 5221, and
- 4 <u>b.</u> hospitals and health care activities defined or
  5 <u>classified in the NAICS Manual under Industry Group</u>
  6 <u>No. 622.</u>

7 The Incentive Approval Committee is hereby created and shall Β. consist of the Director of the Office of Management and Enterprise 8 9 Services, the Director of the Department and one member of the 10 Oklahoma Tax Commission appointed by the Tax Commission, or a 11 designee from each agency approved by such member. It shall be the 12 duty of the Committee to determine the eligibility of all applicants for the Oklahoma Quality Jobs Program Act, subject to the applicable 13 requirements. 14

C. For an establishment defined as a "basic industry" pursuant to division (4) of subparagraph a of paragraph 1 of subsection A of this section, the Incentive Approval Committee shall consist of the members provided by subsection B of this section and the Executive Director of the Oklahoma Center for the Advancement of Science and Technology, or a designee from the Center appointed by the Executive Director.

22 SECTION 3. AMENDATORY 68 O.S. 2011, Section 3604, as 23 last amended by Section 2, Chapter 144, O.S.L. 2018 (68 O.S. Supp. 24 2020, Section 3604), is amended to read as follows:

1 Section 3604. A. Except as otherwise provided in subsection I or subsection L of this section, an establishment which meets the 2 3 qualifications specified in the Oklahoma Quality Jobs Program Act may receive quarterly incentive payments for a ten-year period from 4 5 the Oklahoma Tax Commission pursuant to the provisions of the Oklahoma Quality Jobs Program Act; provided, such an establishment 6 7 defined or classified in the NAICS Manual under U.S. Industry No. 8 711211 (2007 version) may receive quarterly incentive payments for a 9 fifteen-year period. The amount of such payments shall be equal to 10 the net benefit rate or the compound net benefit rate multiplied by 11 the actual gross payroll of new direct jobs for a calendar quarter 12 as verified by the Oklahoma Employment Security Commission.

In order to receive incentive payments, an establishment 13 Β. shall apply to the Oklahoma Department of Commerce. The application 14 15 shall be on a form prescribed by the Department and shall contain 16 such information as may be required by the Department to determine 17 if the applicant is qualified. An establishment may apply for an effective date for a project, which shall not be more than twenty-18 four (24) months from the date the application is submitted to the 19 Department. 20

C. Except as otherwise provided by subsection D or E of this
section, in <u>In</u> order to qualify to receive such <u>incentive</u> payments,
the establishment applying shall be required to:

1	1. Be engaged in a basic industry, a Tier 3 County basic
2	industry in a Tier 1, Tier 2 or Tier 3 County, a Tier 2 County basic
3	industry in a Tier 1 or Tier 2 County or Tier 1 County basic
4	industry in a Tier 1 County;
5	2. Have an annual gross payroll for new direct jobs projected
6	by the Department to equal or exceed Two Million Five Hundred
7	Thousand Dollars (\$2,500,000.00) within three (3) years of the first
8	complete calendar quarter following the start date Pay new direct
9	jobs an average annualized wage which equals or exceeds the average
10	county wage, the state threshold wage, or when the establishment has
11	less than five hundred (500) employees, pay new direct jobs an
12	average annualized wage which equals or exceeds the small employer
13	wage. For purposes of this paragraph, health care premiums paid by
14	the applicant for individuals in new direct jobs shall not be
15	included in the annualized wage; and
16	3. Have a number of full-time-equivalent employees <del>subject to</del>
17	the tax imposed by Section 2355 of this title and working an annual
18	average of thirty (30) or more hours per week in new direct jobs
19	located in this state equal to or in excess of eighty percent (80%)
20	of the total number of new direct jobs.
21	D. <del>In</del> Before receiving its first quarterly payment, an
22	establishment shall meet the payroll and/or the new jobs
23	requirements set forth in this section and stipulated in the
24	agreement with the state. When these requirements are met, the

1	establishment shall be paid the prior quarter incentive payments and
2	the current quarter incentive payments for those quarters when the
3	average wage threshold was also met. Except as otherwise provided
4	in this section, in order to qualify to receive incentive payments
5	as authorized by the Oklahoma Quality Jobs Program Act, an
6	establishment <del>engaged in an activity described under</del> <u>shall be</u>
7	required to have an annual gross payroll for new direct jobs
8	projected by the Department to equal or exceed:
9	1. Five Hundred Thousand Dollars (\$500,000.00) within three (3)
10	years of the first complete calendar quarter following the start
11	date in a Tier 1 County;
12	2. One Million Dollars (\$1,000,000.00) within three (3) years
13	of the first complete calendar quarter following the start date in a
14	<u>Tier 2 County;</u>
15	3. One Million Five Hundred Thousand Dollars (\$1,500,000.00)
16	within three (3) years of the first complete calendar quarter
17	following the start date in a Tier 3 County;
18	4. Two Million Dollars (\$2,000,000.00) within three (3) years
19	of the first complete calendar quarter following the start date in a
20	Tier 4 County; and
21	5. Two Million Five Hundred Thousand Dollars (\$2,500,000.00)
22	within three (3) years of the first complete calendar quarter
23	following the start date in a Tier 5 County.
24	

1 1. Industry Group Nos. 3111 through 3119 of the NAICS Manual 2 shall be required to:

3	a. have an annual gross payroll for new direct jobs
4	projected by the Department to equal or exceed One
5	Million Five Hundred Thousand Dollars (\$1,500,000.00)
6	within three (3) years of the first complete calendar
7	quarter following the start date and make, or which
8	will make within one (1) year, at least seventy-five
9	percent (75%) of its total sales, as determined by the
10	Incentive Approval Committee pursuant to the
11	provisions of subsection B of Section 3603 of this
12	title, to out-of-state customers or buyers, to in-
13	state customers or buyers if the product or service is
14	resold by the purchaser to an out-of-state customer or
15	buyer for ultimate use, or to the federal government,
16	unless the annual gross payroll equals or exceeds Two
17	Million Five Hundred Thousand Dollars (\$2,500,000.00)
18	in which case the requirements for purchase of output
19	provided by this subparagraph shall not apply, and
20	b. have a number of full-time-equivalent employees
21	working an average of thirty (30) or more hours per
22	week in new direct jobs equal to or in excess of
23	eighty percent (80%) of the total number of new direct
24	jobs; and

1	2 Division $(4)$ of subparagraph 2 of paragraph 1 of subsection
Ŧ	2. Division (4) of subparagraph a of paragraph 1 of subsection
2	A of Section 3603 of this title, shall be required to:
3	a. have an annual gross payroll for new direct jobs
4	projected by the Department to equal or exceed One
5	Million Five Hundred Thousand Dollars (\$1,500,000.00)
6	within three (3) years of the first complete calendar
7	quarter following the start date, and
8	b. have a number of full-time-equivalent employees
9	working an average of thirty (30) or more hours per
10	week in new direct jobs equal to or in excess of
11	eighty percent (80%) of the total number of new direct
12	<del>jobs.</del>
13	E. An establishment with less than five hundred (500) total
14	jobs may also qualify to receive incentive payments as authorized by
15	the Oklahoma Quality Jobs Program Act if the establishment:
16	1. Creates at least five (5) new qualifying jobs with at least
17	Two Hundred Thousand Dollars (\$200,000.00) in gross payroll within
18	two (2) years of the first complete calendar quarter following the
19	start date in a Tier 1 County;
20	2. Creates at least five (5) new qualifying jobs with at least
21	Two Hundred Fifty Thousand Dollars (\$250,000.00) in gross payroll
22	within two (2) years of the first complete calendar quarter
23	following the start date in a Tier 2 County;
<u> </u>	

1	3. Creates at least ten (10) new jobs with at least Four
2	Hundred Thousand Dollars (\$400,000.00) in gross payroll within two
3	(2) years of the first complete calendar quarter following the start
4	date in a Tier 3 County;
5	4. Creates at least fifteen (15) new jobs with at least Five
6	Hundred Thousand Dollars (\$500,000.00) in gross payroll within two
7	(2) years of the first complete calendar quarter following the start
8	date in a Tier 4 county; and
9	5. Creates at least fifteen (15) new jobs with at least Seven
10	Hundred Thousand Dollars (\$700,000.00) in gross payroll within two
11	(2) years of the first complete calendar quarter following the start
12	date in a Tier 5 county.
13	<u>F.</u> 1. An establishment which locates its principal business
14	activity within a site consisting of at least ten (10) acres which:
15	a. is a federal Superfund removal site,
16	b. is listed on the National Priorities List established
17	under Section 9605 of Title 42 of the United States
18	Code,
19	c. has been formally deferred to the state in lieu of
20	listing on the National Priorities List, or
21	d. has been determined by the Department of Environmental
22	Quality to be contaminated by any substance regulated
23	by a federal or state statute governing environmental
24	

conditions for real property pursuant to an order of the Department of Environmental Quality, shall qualify for incentive payments irrespective of its actual gross payroll or the number of full-time-equivalent employees engaged in new direct jobs.

In order to qualify for the incentive payments pursuant to 6 2. this subsection, the establishment shall conduct the activity 7 resulting in at least fifty percent (50%) of its Oklahoma taxable 8 9 income or adjusted gross income, as determined under Section 2358 of 10 this title, whether from the sale of products or services or both products and services, at the physical location which has been 11 12 determined not to comply with the federal or state statutes 13 described in this subsection with respect to environmental conditions for real property. The establishment shall be subject to 14 15 all other requirements of the Oklahoma Quality Jobs Program Act other than the exemptions provided by this subsection. 16

17 3. In order to qualify for the incentive payments pursuant to
18 this subsection, the entity shall obtain from the Department of
19 Environmental Quality a letter of concurrence that:

a. the site designated by the entity does meet one or
more of the requirements listed in paragraph 1 of this
subsection, and

24

b. the site is being or has been remediated to a level
 which is consistent with the intended use of the
 property.

In making its determination, the Department of Environmental
Quality may rely on existing data and information available to it,
but may also require the applying entity to provide additional data
and information as necessary.

8 4. If authorized by the Department of Environmental Quality 9 pursuant to paragraph 3 of this subsection, the entity may utilize a 10 remediated portion of the property for its intended purpose prior to 11 remediation of the remainder of the site, and shall qualify for 12 incentive payments based on employment associated with the portion 13 of the site.

F. Except as otherwise provided by subsection G of this
section, for applications submitted on and after June 4, 2003, in
order to qualify to receive incentive payments as authorized by the
Oklahoma Quality Jobs Program Act, in addition to other
qualifications specified herein, an establishment shall be required
to pay new direct jobs an average annualized wage which equals or
exceeds:

21 1. One hundred ten percent (110%) of the average county wage as 22 determined by the Department of Commerce based on the most recent 23 U.S. Department of Commerce data for the county in which the new 24 direct jobs are located. For purposes of this paragraph, health 1 care premiums paid by the applicant for individuals in new direct
2 jobs shall be included in the annualized wage; or

3	2. One hundred percent (100%) of the average county wage as
4	that percentage is determined by the Department of Commerce based
5	upon the most recent U.S. Department of Commerce data for the county
6	in which the new jobs are located. For purposes of this paragraph,
7	health care premiums paid by the applicant for individuals in new
8	direct jobs shall not be included in the annualized wage.
9	Provided, no average wage requirement shall exceed Twenty-five
10	Thousand Dollars (\$25,000.00), in any county. This maximum wage
11	threshold shall be indexed and modified from time to time based on
12	the latest Consumer Price Index year-to-date percent change release
13	as of the date of the annual average county wage data release from
14	the Bureau of Economic Analysis of the U.S. Department of Commerce.
15	G. 1. As used in this subsection, "opportunity zone" means one
16	or more census tracts in which, according to the most recent Federal
17	Decennial Census, at least thirty percent (30%) of the residents
18	have annual gross household incomes from all sources below the
19	poverty guidelines established by the U.S. Department of Health and
20	Human Services. An establishment which is otherwise qualified to
21	receive incentive payments and which locates its principal business
22	activity in an opportunity zone shall not be subject to the
23	requirements of subsection F of this section.
24	2. As used in this subsection:

1	a. "negative economic event" means:
2	(1) a man-made disaster or natural disaster as
3	defined in Section 683.3 of Title 63 of the
4	Oklahoma Statutes, resulting in the loss of a
5	significant number of jobs within a particular
6	county of this state, or
7	(2) an economic circumstance in which a significant
8	number of jobs within a particular county of this
9	state have been lost due to an establishment
10	changing its structure, consolidating with
11	another establishment, closing or moving all or
12	part of its operations out of this state, and
13	b. "significant number of jobs" means Local Area
14	Unemployment Statistics (LAUS) data, as determined by
15	the Bureau of Labor Statistics, for a county which are
16	equal to or in excess of five percent (5%) of the
17	total amount of Local Area Unemployment Statistics
18	(LAUS) data for that county for the calendar year, or
19	most recent twelve-month period in which employment is
20	measured, preceding the event.
21	An establishment which is otherwise qualified to receive
22	incentive payments and which locates in a county in which a negative
23	economic event has occurred within the eighteen-month period
24	preceding the start date shall not be subject to the requirements of

1	subsection F of this section; provided, an establishment shall not
2	be eligible to receive incentive payments based upon a negative
3	economic event with respect to jobs that are transferred from one
4	county of this state to another. In order to qualify to receive
5	incentive payments as authorized by the Oklahoma Quality Jobs
6	Program Act, a political subdivision that attracts a federal
7	facility and develops, or causes to be developed, a qualified
8	federal facility may apply to the Oklahoma Department of Commerce
9	and receive quarterly incentive payments from the Oklahoma Tax
10	Commission for the project term pursuant to the provisions of this
11	act in an amount which shall be equal to the net benefit rate
12	multiplied by the actual gross payroll of new direct jobs at the new
13	qualified federal facility for a calendar quarter; provided, the
14	total amount of such payments shall not exceed the total net
15	benefit. The qualified federal facility must have gross payroll
16	that are projected by the Department to equal or exceed:
17	1. One Million Dollars (\$1,000,000.00) within three (3) years
18	of the first complete calendar quarter following the start date in a
19	<u>Tier 1 or Tier 2 County;</u>
20	2. One Million Five Hundred Thousand Dollars (\$1,500,000.00)
21	within three (3) years of the first complete calendar quarter
22	following the start date in a Tier 3 County;
23	

1	3. Two Million Dollars (\$2,000,000.00) within three (3) years
2	of the first complete calendar quarter following the start date in a
3	<u>Tier 4 County; or</u>
4	4. Two Million Five Hundred Thousand Dollars (\$2,500,000.00)
5	within three (3) years of the first complete calendar quarter
6	following the start date in a Tier 5 County.
7	H. The Department shall determine if the applicant is qualified
8	to receive incentive payments.
9	I. If the applicant is determined to be qualified by the
10	Department and is not subject to the provisions of subparagraph d of
11	paragraph 7 of subsection A of Section 3603 of this title, the
12	Department shall conduct a cost/benefit analysis <del>to determine the</del>
13	estimated net direct state benefits and the net benefit rate
14	applicable for a ten-year period beginning with the first complete
15	calendar quarter following the start date and to estimate the amount
16	of gross payroll for a ten-year period beginning with the first
17	complete calendar quarter following the start date or for a fifteen-
18	year period for an establishment defined or classified in the NAICS
19	Manual under U.S. Industry No. 711211 (2007 version) <u>or for the</u>
20	project term for a political subdivision applying in conjunction
21	with a qualified federal facility. In conducting such cost/benefit
22	analysis, the Department shall consider quantitative factors, such
23	as the anticipated level of new tax revenues to the state along with
24	the added cost to the state of providing services, and such other

1	criteria as deemed appropriate by the Department. In no event shall
2	incentive payments, cumulatively, exceed the estimated net direct
3	state benefits, except for applicants subject to the provisions of
4	subparagraph d of paragraph 7 of subsection A of Section 3603 of
5	this title. The cost/benefit analysis shall determine the estimated
6	net direct state benefit, the net benefit rate and the incentive
7	payment for an applicant, except:
8	1. In Tier 1 Counties, the cost/benefit analysis shall
9	determine the estimated net direct and indirect state benefits, the
10	compound net benefit rate and the incentive payment for an applicant
11	if the establishment pays average county wages equal to or in excess
12	of one hundred twenty-five percent (125%) of the average county
13	wage;
13 14	<pre>wage; 2. In Tier 2 and Tier 3 Counties, the cost/benefit analysis</pre>
14	2. In Tier 2 and Tier 3 Counties, the cost/benefit analysis
14 15	2. In Tier 2 and Tier 3 Counties, the cost/benefit analysis shall determine the estimated net direct and indirect state
14 15 16	2. In Tier 2 and Tier 3 Counties, the cost/benefit analysis shall determine the estimated net direct and indirect state benefits, the compound net benefit rate and the incentive payment
14 15 16 17	2. In Tier 2 and Tier 3 Counties, the cost/benefit analysis shall determine the estimated net direct and indirect state benefits, the compound net benefit rate and the incentive payment for an applicant if the establishment pays average county wages
14 15 16 17 18	2. In Tier 2 and Tier 3 Counties, the cost/benefit analysis shall determine the estimated net direct and indirect state benefits, the compound net benefit rate and the incentive payment for an applicant if the establishment pays average county wages equal to or in excess of one hundred fifty percent (150%) of the
14 15 16 17 18 19	2. In Tier 2 and Tier 3 Counties, the cost/benefit analysis shall determine the estimated net direct and indirect state benefits, the compound net benefit rate and the incentive payment for an applicant if the establishment pays average county wages equal to or in excess of one hundred fifty percent (150%) of the average county wage;
14 15 16 17 18 19 20	2. In Tier 2 and Tier 3 Counties, the cost/benefit analysis shall determine the estimated net direct and indirect state benefits, the compound net benefit rate and the incentive payment for an applicant if the establishment pays average county wages equal to or in excess of one hundred fifty percent (150%) of the average county wage; 3. In Tier 4 and Tier 5 Counties, the cost/benefit analysis
14 15 16 17 18 19 20 21	2. In Tier 2 and Tier 3 Counties, the cost/benefit analysis shall determine the estimated net direct and indirect state benefits, the compound net benefit rate and the incentive payment for an applicant if the establishment pays average county wages equal to or in excess of one hundred fifty percent (150%) of the average county wage; 3. In Tier 4 and Tier 5 Counties, the cost/benefit analysis shall determine the estimated net direct and indirect state

SB936 HFLR BOLD FACE denotes Committee Amendments. 1 equal to or in excess of two hundred percent (200%) of the average 2 county wage.

3 Upon approval of such an application, the Department shall J. notify the Tax Commission and shall provide it with a copy of the 4 5 contract and the results of the cost/benefit analysis. The Tax Commission may require the qualified establishment to submit such 6 additional information as may be necessary to administer the 7 provisions of the Oklahoma Quality Jobs Program Act. The approved 8 9 establishment shall file quarterly claims with the Tax Commission 10 and shall continue to file such quarterly claims during the ten-year incentive period to show its continued eligibility for incentive 11 12 payments, as provided in Section 3606 of this title, or until it is no longer qualified to receive incentive payments. 13 The establishment may be audited by the Tax Commission to verify such 14 15 eligibility. Once the establishment is approved, an agreement shall be deemed to exist between the establishment and the State of 16 Oklahoma, requiring the continued incentive payment to be made as 17 long as the establishment retains its eligibility as defined in and 18 established pursuant to this section and Sections 3603 and 3606 of 19 this title and within the limitations contained in the Oklahoma 20 Quality Jobs Program Act, which existed at the time of such 21 approval. An establishment described in this subsection shall be 22 required to repay all incentive payments received under the Oklahoma 23 24 Quality Jobs Program Act if the establishment is determined by the

Oklahoma Tax Commission to no longer have business operations in the
 state have moved the business operations that received incentive
 payments to another state within three (3) years from the beginning
 of the calendar quarter for which the first incentive payment claim
 is filed.

K. A municipality with a population of less than one hundred 6 7 thousand (100,000) persons in which an establishment eligible to receive quarterly incentive payments pursuant to the provisions of 8 9 this section is located may file a claim with the Tax Commission for 10 up to twenty-five percent (25%) of the amount of such payment. The 11 amount of such claim shall not exceed amounts paid by the 12 municipality for direct costs of municipal infrastructure improvements to provide water and sewer service to the 13 establishment. Such claim shall not be approved by the Tax 14 15 Commission unless the municipality and the establishment have entered into a written agreement for such claims to be filed by the 16 municipality prior to submission of the application of the 17 establishment pursuant to the provisions of this section. 18 If such claim is approved, the amount of the payment to the establishment 19 made pursuant to the provisions of Section 3606 of this title shall 20 be reduced by the amount of the approved claim by the municipality 21 and the Tax Commission shall issue a warrant to the municipality in 22 the amount of the approved claim in the same manner as warrants are 23 issued to qualifying establishments. 24

L. For any contract executed by an establishment on or after the effective date of this act <u>August 1, 2018</u>, five percent (5%) of the quarterly incentive payment amount shall be transferred by the Oklahoma Tax Commission to the Oklahoma Quick Action Closing Fund. SECTION 4. AMENDATORY 68 O.S. 2011, Section 3605, is amended to read as follows:

7 Section 3605. There is hereby created within the State Treasury a special fund for the Oklahoma Tax Commission to be designated the 8 9 "Quality Jobs Program Incentive Payment Fund". The Oklahoma Tax 10 Commission is hereby authorized and directed to withhold a portion 11 of the taxes levied and collected pursuant to Section 2355 of Title 12 68 of the Oklahoma Statutes for deposit into the fund. The amount deposited shall equal the sum of an amount determined by multiplying 13 the net benefit rate provided by the Department of Commerce by the 14 15 gross payroll as determined pursuant to the provisions estimated by 16 the Tax Commission to be sufficient to pay incentive payments claimed pursuant to the provisions of subsection A of Section 6 of 17 this act Section 3606 of this title. All of the amounts deposited 18 in such fund shall be used and expended by the Tax Commission solely 19 20 for the purposes and in the amounts authorized by the Oklahoma Quality Jobs Program Act. The liability of the State of Oklahoma to 21 make the incentive payments under this act shall be limited to the 22 balance contained in the fund created by this section. 23

SECTION 5. AMENDATORY 68 O.S. 2011, Section 3606, as
 last amended by Section 1, Chapter 138, O.S.L. 2020 (68 O.S. Supp.
 2020, Section 3606), is amended to read as follows:

Section 3606. A. As soon as practicable after the end of the 4 5 first complete calendar quarter following the start date, the establishment shall file a claim for the payment with the Oklahoma 6 7 Tax Commission and shall specify the actual number and gross payroll of new direct jobs for the establishment for the calendar quarter. 8 9 The Tax Commission shall verify the actual gross payroll for new 10 direct jobs for the establishment for such calendar quarter. If the 11 Tax Commission is not able to provide such verification utilizing 12 all available resources, the Tax Commission may request such additional information from the establishment as may be necessary or 13 may request the establishment to revise its claim. An establishment 14 15 may file for an extension of the initial filing date with the 16 Oklahoma Department of Commerce. Any such extension shall be based solely upon an extraordinary adverse business circumstance which 17 prevented the establishment from hiring the new direct jobs as 18 projected. If an establishment fails to file claims as required by 19 this section, it shall forfeit the right to receive any incentive 20 payments after three (3) years from the start date. 21 If an establishment has filed at least one claim pursuant to this section 22 but fails to file another claim within two (2) years of the most 23 recent claim, the Tax Commission, after consulting with the 24

Department of Commerce, may dismiss the establishment from the
 program, forfeiting the establishment's right to receive incentive
 payments based on that contract.

Except as otherwise provided in paragraph 2 of this 4 Β. 1. 5 subsection, if the actual verified gross payroll for four (4) consecutive calendar quarters does not equal or exceed the 6 7 applicable total required by Section 3604 of this title within three (3) years of the start date, or does not equal or exceed the 8 9 applicable total required by Section 3604 of this title at any other 10 time during the ten-year period after the start date or during the fifteen-year period after the start date for establishments defined 11 12 or classified in the NAICS Manual under U.S. Industry No. 711211 (2007 version), the incentive payments shall not be made and shall 13 not be resumed until such time as the actual verified gross payroll 14 15 equals or exceeds the amounts specified in Section 3604 of this title. If an establishment fails to achieve the required gross 16 payroll within three (3) years of the start date, the establishment 17 shall not make a new or renewal application for incentive payments 18 authorized pursuant to the Oklahoma Quality Jobs Program Act for a 19 period of twelve (12) months from the last day of the last month of 20 the three-year period during which the required gross payroll amount 21 was not achieved. 22

23 2. Any establishment which does not meet the quarterly payroll24 requirements provided pursuant to paragraph 1 of this subsection

during the time period which begins on April 1, 2020, and ends on
 June 30, 2021, shall continue to receive incentive payments and
 shall be exempt from the prescribed limitations.

C. If the average annualized wage required for an establishment
does not equal or exceed the amount specified in paragraph 1 or 2 of
subsection F paragraph 2 of subsection C of Section 3604 of this
title during any calendar quarter, the incentive payments shall not
be made and shall not be resumed until such time as such
requirements are met.

D. In no event shall incentive payments, cumulatively, exceed the estimated net direct state benefits, except for establishments subject to the provisions of subparagraph d of paragraph 7 of subsection A of Section 3603 of this title:

14 <u>1. The estimated net direct state benefits for establishments</u> 15 utilizing the net benefit rate; or

16 <u>2. The estimated net direct and indirect state benefits for</u> 17 establishments utilizing the compound net benefit rate.

An establishment that has qualified pursuant to Section 3604 18 Ε. of this title may receive payments only in accordance with the 19 provisions of the law under which it initially applied and was 20 approved. If an establishment that is receiving incentive payments 21 expands, it may apply for additional incentive payments based on the 22 gross payroll anticipated from the expansion only, pursuant to 23 Section 3604 of this title. Provided, an establishment which has 24

1 suffered an extraordinary adverse business circumstance, as 2 certified by the Incentive Approval Committee, may be allowed to 3 voluntarily withdraw from the Oklahoma Quality Jobs Program, repay to the Tax Commission the total amount of incentive payments 4 5 received pursuant to the provisions of this section, plus interest at the rate specified in Section 727.1 of Title 12 of the Oklahoma 6 7 Statutes, and reapply to the Department for a new incentive contract if the establishment qualifies pursuant to the provisions of the 8 9 Oklahoma Quality Jobs Program Act. Any funds received by the Tax 10 Commission pursuant to the provisions of this subsection shall be 11 apportioned in the manner that income tax revenues are apportioned. 12 F. An establishment that is receiving incentive payments may not apply for additional incentive payments for any new projects 13 until twelve (12) quarters after receipt of the first incentive 14 15 payment, or until the establishment's actual verified gross payroll 16 for new direct jobs or new job creation equals or exceeds <del>Two</del> Million Five Hundred Thousand Dollars (\$2,500,000.00) the payroll or 17 job threshold requirements specified in subsection D or subsection G 18 of Section 3604 of this title during any four consecutive-calendar-19 20 quarter period, whichever comes first. After meeting the requirements of this subsection, an establishment may apply for 21 additional incentive payments based upon the gross payroll 22 anticipated from an expansion only. 23

G. As soon as practicable after verification of the actual
gross payroll as required by this section and except as otherwise
provided by subsection K of Section 3604 of this title, the Tax
Commission shall issue a warrant to the establishment in the amount
of the net benefit rate multiplied by the actual gross payroll as
determined pursuant to subsection A of this section for the calendar
quarter.

8 SECTION 6. AMENDATORY 68 O.S. 2011, Section 3607, as 9 amended by Section 26, Chapter 227, O.S.L. 2013 (68 O.S. Supp. 2020, 10 Section 3607), is amended to read as follows:

Section 3607. A. Notwithstanding any other provision of law, if a qualified establishment receives an incentive payment pursuant to the provisions of Section 3601 et seq. of this title, neither the qualified establishment nor its contractors or subcontractors shall be eligible to receive the credits or exemptions provided for in the following provisions of law in connection with the activity for which the incentive payment was received:

18 1. Paragraphs 16 and 17 of Section 1357 of this title;

19 2. Paragraph 7 of Section 1359 of this title;

20 3. Section 2357.4 of this title; except as provided in 21 subsection B of this section;

- 22 4. Section 2357.7 of this title;
- 23 5. Section 2-11-303 of Title 27A of the Oklahoma Statutes;
- 24 <del>6.</del> Section 2357.22 of this title;

1 <del>7.</del> 5. Section 2357.31 of this title;

2 8. <u>6.</u> Section 54003 of this title; <u>or</u>

## 3 9. Section 54006 of this title;

4 10. 7. Section 625.1 of Title 36 of the Oklahoma Statutes;

5 11. Subsections C and D of Section 2357.59 of this title;

## 6 12. Section 2357.13 of this title; or

## 7 <del>13. Section 4201 of this title</del>.

B. Any establishment which has qualified to receive quarterly
incentive payments pursuant to subsection B of Section 3604 of this
title for a ten-year period with a project start date after January
1, 2010, shall be eligible to receive the credit provided for in
Section 2357.4 of this title if such establishment:

Qualifies for the credit allowed pursuant to paragraph 1 of
 subsection B of Section 2357.4 of this title based on an investment
 made after January 1, 2010;

Pays an average annualized wage which equals or exceeds the
 average state wage as determined by the Department of Commerce based
 on the most recent U.S. Department of Commerce data; and

Obtains a determination letter from the Oklahoma Department
 of Commerce that the business activity of the entity will result in
 a positive net benefit rate.

C. For purposes of the exception provided for in this section:
1. "Estimated direct state benefits" has the meaning set out in
paragraph 4 of subsection A of Section 3603 of this title;

2. "Estimated indirect state benefits" means the indirect new
 tax revenues projected by the Oklahoma Department of Commerce to
 accrue to the state, including, but not limited to, revenue
 generated from ancillary support jobs directly related to the
 primary business;

3. "Estimated direct state costs" has the meaning set out in
paragraph 5 of subsection A of Section 3603 of this title; and

8 4. "Estimated indirect state costs" means the costs projected 9 by the Oklahoma Department of Commerce to accrue to the state as a 10 result of new indirect jobs. Such costs shall include, but not be 11 limited to, costs enumerated in paragraph 3 of this subsection.

12 D. Any establishment which has qualified to receive quarterly incentive payments pursuant to subsection B of Section 3604 of this 13 title for a ten-year period with a project start date after January 14 15 1, 2010, shall be eligible to receive the credit provided for in Section 2357.4 of this title pursuant to the provisions of this 16 section if such establishment obtains a determination letter from 17 the Oklahoma Department of Commerce that the business activity of 18 the entity will result in a positive net benefit rate, to be 19 20 computed by the Oklahoma Department of Commerce using a methodology which provides for the analysis of estimated direct state benefits, 21 estimated indirect state benefits, estimated direct state costs and 22 estimated indirect state costs. The Oklahoma Department of Commerce 23 shall use such information as it determines to be relevant for the 24

1 analysis required by this subsection including, but not limited to, 2 the type of business activity in which the entity is engaged or will 3 be engaged, amount of capital investment, type of assets acquired or utilized by the business entity, economic impact of the business 4 5 activity within the relevant geographic region and such other 6 factors as the Department determines to be relevant. The Oklahoma 7 Department of Commerce may use information regarding the business entity alone or in conjunction with relevant information regarding 8 9 other business activity in a geographically relevant area 10 surrounding the principal business location of the primary business 11 entity in order to perform the computation of the net benefit rate. 12 If the result of the analysis is a positive net benefit rate, the establishment shall be allowed to qualify to receive quarterly 13 incentive payments pursuant to subsection B of Section 3604 of this 14 15 title for a ten-year period and shall be eligible to receive the credit provided for in Section 2357.4 of this title. The Oklahoma 16 Department of Commerce shall transmit a determination letter to the 17 authorized representative of the establishment and shall also 18 transmit a copy of the determination letter to the Oklahoma Tax 19 20 Commission, regardless of whether the result is a positive or negative net benefit rate. 21

 22
 SECTION 7.
 REPEALER
 68 O.S. 2011, Sections 3501, 3502,

 23
 3503, 3504, 3505, 3506, 3507 and 3508, are hereby repealed.

1	SECTION 8. REPEALER 68 O.S. 2011, Sections 3604.1, as
2	amended by Section 25, Chapter 227, O.S.L. 2013, 3611 and 3612 (68
3	O.S. Supp. 2020, Section 3604.1), are hereby repealed.
4	SECTION 9. REPEALER 68 O.S. 2011, Sections 3801, 3802,
5	3803, 3804, 3805, 3806, 3807 and 3808, are hereby repealed.
6	SECTION 10. REPEALER 68 O.S. 2011, Sections 3901, 3902,
7	3903, as last amended by Section 1, Chapter 128, O.S.L. 2014, 3904,
8	as last amended by Section 1, Chapter 197, O.S.L. 2019, 3905, 3906,
9	3907, 3908, 3909 and 3910 (68 O.S. Supp. 2020, Sections 3903 and
10	3904), are hereby repealed.
11	SECTION 11. REPEALER 68 O.S. 2011, Sections 3911, 3912,
12	3913, 3914, as last amended by Section 4, Chapter 144, O.S.L. 2018,
13	3915, 3916, 3917, 3918, 3919 and 3920 (68 O.S. Supp. 2020, Section
14	3914), are hereby repealed.
15	SECTION 12. This act shall become effective November 1, 2021.
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17	COMMITTEE REPORT BY: COMMITTEE ON APPROPRIATIONS AND BUDGET, dated 04/01/2021 - DO PASS.
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