

1 STATE OF OKLAHOMA

2 1st Session of the 53rd Legislature (2011)

3 COMMITTEE SUBSTITUTE  
4 FOR

5 SENATE BILL NO. 902

6 By: Marlatt

7 COMMITTEE SUBSTITUTE

8 An Act relating to recreational vehicles; declaring  
9 legislative findings; creating the Recreational  
10 Vehicle Franchise Act; providing short title;  
11 defining terms; making certain acts unlawful;  
12 providing fee schedule for certain licenses;  
13 prohibiting sale of recreational vehicles by  
14 unlicensed manufacturers and dealers; requiring  
15 dealer agreements between manufacturers and dealers;  
16 providing conditions for the area of sales  
17 responsibility of dealers; prohibiting dealers from  
18 conducting sales outside the designated area of sales  
19 responsibility; providing for the off-premise sale of  
20 recreational vehicles under certain circumstances;  
21 requiring dealer agreements to include a designated  
22 principal; prohibiting imposition of certain dealer  
23 requirements; authorizing termination of or  
24 nonrenewal of dealer agreement under certain  
conditions; providing list of factors to be  
considered when determining good cause; requiring  
manufacturer to provide certain notice; providing  
notice procedures; authorizing dealer to require  
manufacturer to repurchase certain items after  
termination of dealer agreement; authorizing return  
of certain items; providing list of categories for  
good cause; authorizing dealers to terminate dealer  
agreement; requiring dealer to provide certain  
notice; providing list of conditions to be considered  
when determining good cause; providing list of  
categories for good cause; requiring manufacturer to  
repurchase certain items upon request of the dealer;  
allowing dealers to sell certain line-make vehicles  
after termination of a dealer agreement; providing  
conditions to be met when ownership of a dealership

1 has changed; providing conditions to be met when the  
2 death, incapacity or retirement of a dealer occurs;  
3 specifying obligations for warrantors; requiring  
4 certain notice; authorizing warrantors to conduct  
5 certain audits; providing procedures for warranty  
6 claims; prohibiting warrantors from certain acts;  
7 directing warrantor to indemnify dealers under  
8 certain circumstances; defining terms; prohibiting  
9 dealers from certain acts; directing dealers to  
10 indemnify warrantors under certain circumstances;  
11 providing procedures for dealers who receive damaged  
12 recreational vehicles; authorizing rejection of  
13 recreational vehicles under certain circumstances;  
14 prohibiting manufacturers from coercive practices;  
15 defining term; authorizing the Oklahoma Motor Vehicle  
16 Commission to deny, revoke or suspend licenses and  
17 assess fines under certain circumstances; allowing  
18 Commission to take certain action against applicant  
19 or licensee; requiring notice and hearing; setting  
20 manner of notice; providing additional notice to  
21 certain persons; granting certain powers for purpose  
22 of hearings; allowing witnesses; allowing civil  
23 actions to be filed for certain violations; providing  
24 for venue; requiring demand for mediation be served  
prior to filing suit; providing procedures for  
mediation; authorizing parties to request an  
injunction or other equitable relief; prohibiting  
courts from requiring bond; amending 21 O.S. 2001,  
Section 918, as amended by Section 1, Chapter 228,  
O.S.L. 2005 (21 O.S. Supp. 2010, Section 918), which  
relates to the sale of motor vehicles on Sunday;  
modifying statutory reference; amending 47 O.S. 2001,  
Sections 562, as last amended by Section 7, Chapter  
182, O.S.L. 2009 and 564.1, as last amended by  
Section 3, Chapter 315, O.S.L. 2008 (47 O.S. Supp.  
2010, Sections 562 and 564.1), which relate to  
definitions and licensing of motor vehicle  
manufacturers, distributors and dealers; providing  
statutory reference; deleting conditions concerning  
off-premise sales events by recreational vehicle  
dealers; providing for codification; providing for  
noncodification; and providing an effective date.

1 BE IT ENACTED BY THE PEOPLE OF THE STATE OF OKLAHOMA:

2 SECTION 1. NEW LAW A new section of law not to be  
3 codified in the Oklahoma Statutes reads as follows:

4 The Legislature finds and declares that the distribution and  
5 sale of recreational vehicles in the State of Oklahoma vitally  
6 affects the general economy of the state and the public interest and  
7 the public welfare, and that in order to promote the public interest  
8 and the public welfare, and in the exercise of its police powers, it  
9 is necessary to regulate and to license recreational vehicle  
10 manufacturers, distributors, representatives, dealers and  
11 salespersons of recreational vehicles doing business in Oklahoma, in  
12 order to prevent frauds, impositions and other abuses upon its  
13 citizens and to protect and preserve the investments and properties  
14 of the citizens of this state, and in order to avoid undue control  
15 of the recreational vehicle dealer by the recreational vehicle  
16 manufacturing and distributing organizations, and in order to foster  
17 and keep alive vigorous and healthy competition by prohibiting  
18 unfair practices by which fair and honest competition is destroyed  
19 or prevented, and to protect the public against the creation or  
20 perpetuation of monopolies and practices detrimental to the public  
21 welfare, to prevent the practice of requiring the buying of special  
22 features, appliances and equipment not desired or requested by the  
23 dealer or purchaser, to prevent false and misleading advertising, to  
24 prevent unfair practices by recreational vehicle dealers,

1 manufacturers and distributing organizations, to promote the public  
2 safety and prevent disruption of the franchise system of  
3 distribution of recreation vehicles to the public and prevent  
4 deterioration of facilities for servicing recreational vehicles and  
5 keeping same safe and properly functioning, and prevent bankrupting  
6 of recreational vehicle dealers, who might otherwise be caused to  
7 fail because of such unfair practices.

8 SECTION 2. NEW LAW A new section of law to be codified  
9 in the Oklahoma Statutes as Section 596 of Title 47, unless there is  
10 created a duplication in numbering, reads as follows:

11 Sections 2 through 19 of this act shall be known and may be  
12 cited as the "Recreational Vehicle Franchise Act".

13 SECTION 3. NEW LAW A new section of law to be codified  
14 in the Oklahoma Statutes as Section 596.1 of Title 47, unless there  
15 is created a duplication in numbering, reads as follows:

16 As used in this act:

17 1. "Area of sales responsibility" means a geographical area  
18 agreed to by a dealer and the manufacturer in a dealer agreement in  
19 which the dealer has the exclusive right to display or sell the new  
20 recreational vehicles of a manufacturer of a particular line-make to  
21 the public;

22 2. "Camping trailer" means a vehicular unit that is mounted on  
23 wheels and constructed with collapsible partial side walls that fold  
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1 for towing by another vehicle and unfold at the campsite to provide  
2 temporary living quarters for recreational, camping or travel use;

3 3. "Dealer" means any person, firm, corporation, or business  
4 entity licensed or required to be licensed pursuant to the  
5 provisions of this act to sell new recreational vehicles;

6 4. "Dealer agreement" means a written agreement or contract  
7 entered into between a manufacturer and a dealer that establishes  
8 the legal rights and obligations of the parties to that agreement or  
9 contract and pursuant to which the dealer is authorized to sell new  
10 recreational vehicles manufactured or distributed by the  
11 manufacturer;

12 5. "Established place of business" means a permanently enclosed  
13 building or structure, easily accessible to the public, with a paved  
14 or graveled lot for customer parking and for the showing and storage  
15 of vehicles. Established place of business shall not mean tents,  
16 temporary stands, lots, or other temporary quarters. The  
17 established place of business shall have a sign visible from the  
18 outside of the business which identifies the recreational vehicle  
19 dealership. The established place of business shall have an indoor  
20 office with public areas sufficient to conduct sales transactions  
21 with customers and have restroom facilities available for the  
22 public. The established place of business shall include a service  
23 and parts area, separated from the public areas, equipped with

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1 tools, equipment, and replacement parts necessary for reasonably  
2 expected warranty and service needs;

3 6. "Factory campaign" means an effort by a warrantor to contact  
4 recreational vehicle owners or recreational vehicle dealers in order  
5 to address an issue concerning a recreational vehicle problem,  
6 defective part or equipment;

7 7. "Factory representative" means any officer or agent engaged  
8 as a representative of a manufacturer of recreational vehicles or a  
9 factory branch for the purpose of making or promoting the sale of  
10 recreational vehicles of the manufacturer or for supervising or  
11 contacting dealers or prospective dealers of the manufacturer;

12 8. "Family member" means any of the following:

- 13 a. a spouse of an individual,
- 14 b. a child, grandchild, parent, sibling, niece, or nephew  
15 of an individual, or
- 16 c. the spouse of a child, grandchild, parent, sibling,  
17 niece, or nephew of an individual;

18 9. "Fifth wheel trailer" means a vehicular unit mounted on  
19 wheels that is designed to provide temporary living quarters for  
20 recreational, camping or travel use of such size and weight as to  
21 not require a special highway movement permit and is designed to be  
22 towed by a motorized vehicle that contains a towing mechanism that  
23 is mounted above or forward of the rear axle of the tow vehicle;

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1        10. "Line-make" means a specific series of recreational vehicle  
2 products that meet all of the following:

3            a. are identified by a common series trade name or  
4            trademark,

5            b. are targeted to a particular market segment based on  
6            the decor, features, equipment, size, weight, and  
7            price range,

8            c. have dimensions and interior floor plans that  
9            distinguish the recreational vehicles from  
10           recreational vehicles that have substantially the same  
11           decor, features, equipment, weight, and price,

12           d. belong to a single, distinct classification of  
13           recreational vehicle product type that has a  
14           substantial degree of commonality in the construction  
15           of the chassis, frame, and body, and

16           e. are authorized for sale by the dealer in the dealer  
17           agreement;

18        11. "Manufacturer" means a person that manufactures or  
19 wholesales recreational vehicles or that distributes or wholesales  
20 recreational vehicles to dealers;

21        12. "Motor home" means a motorized, vehicular unit designed to  
22 provide temporary living quarters for recreational, camping or  
23 travel use;

24        13. "OMVC" means the Oklahoma Motor Vehicle Commission;

1 14. "Person" means an individual, partnership, corporation,  
2 limited liability company, association, trust, estate, or other  
3 legal entity;

4 15. "Proprietary part" means a recreational vehicle part  
5 manufactured by or for a manufacturer and sold exclusively by a  
6 manufacturer;

7 16. "Recreational vehicle" means a vehicle that:

- 8 a. is primarily designed as a vehicle that also provides  
9 temporary living quarters for noncommercial,  
10 recreational or camping use,
- 11 b. is built to the standards of the National Fire  
12 Protection Association for recreational vehicles,
- 13 c. has its own motive power or is mounted on or towed by  
14 another vehicle,
- 15 d. is regulated by the National Highway Traffic Safety  
16 Administration as a vehicle or vehicle equipment,
- 17 e. does not require a special highway use permit for  
18 operation on the highways, and
- 19 f. an individual can easily transport and set up on a  
20 daily basis.

21 Recreational vehicles includes motor homes, travel trailers, fifth-  
22 wheel travel trailers, folding camping trailers and truck campers;

23 17. "Recreational vehicle salesperson" means any person who,  
24 for gain or compensation of any kind, either directly or indirectly,



1 regularly or occasionally, by any form of agreement or arrangement,  
2 sells or negotiates for the sale of any new recreational vehicle for  
3 any new recreational vehicle dealer to any one or more third  
4 parties;

5 18. "Transient customer" means a person who:

- 6 a. owns a recreational vehicle,
- 7 b. is temporarily traveling through the area of sales  
8 responsibility of a dealer,
- 9 c. engages the dealer to perform service work on that  
10 recreational vehicle; and
- 11 d. requires repairs that relate to the safe operations of  
12 that recreational vehicle or, if not undertaken, are  
13 of a nature that would render that recreational  
14 vehicle unusable;

15 19. "Travel trailer" means a vehicular unit mounted on wheels  
16 that is designed to provide temporary living quarters for  
17 recreational, camping or travel use of such size and weight as to  
18 not require a special highway movement permit when towed by a  
19 motorized vehicle;

20 20. "Truck camper" means a portable unit that is constructed to  
21 provide temporary living quarters for recreational, camping or  
22 travel use and consists of a roof, floor and sides and is designed  
23 to be loaded onto and unloaded from the back of a pickup truck; and  
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1           21. "Warrantor" means a manufacturer or any other person that  
2 provides a warranty to the consumer in connection with a new  
3 recreational vehicle or parts, accessories, or components of a new  
4 recreational vehicle. The term does not include a person that  
5 provides a service contract, mechanical or other insurance, or an  
6 extended warranty sold for separate consideration by a dealer or  
7 other person not controlled by a warrantor.

8           SECTION 4.           NEW LAW           A new section of law to be codified  
9 in the Oklahoma Statutes as Section 596.2 of Title 47, unless there  
10 is created a duplication in numbering, reads as follows:

11           A. It shall be unlawful for any person, firm, association,  
12 corporation or trust to engage in business as, or serve in the  
13 capacity of, or act as a new recreational vehicle dealer, or new  
14 recreational vehicle salesperson in this state without first  
15 obtaining a license as provided for by law.

16           B. The schedule of license fees to be charged and received by  
17 the OMVC for the licenses issued hereunder shall be as follows:

18           1. For each manufacturer or distributor of new recreational  
19 vehicles, an initial fee of Four Hundred Dollars (\$400.00) with an  
20 annual renewal fee of Three Hundred Dollars (\$300.00);

21           2. For each factory representative, an initial fee of One  
22 Hundred Dollars (\$100.00) with an annual renewal fee of One Hundred  
23 Dollars (\$100.00);

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1           3. For each new motor home dealer, an initial fee of Three  
2 Hundred Dollars (\$300.00) per franchise sold at each licensed  
3 location with an annual renewal fee of One Hundred Dollars (\$100.00)  
4 per franchise sold at each licensed location;

5           4. For each fifth wheel trailer, travel trailer, camping  
6 trailer and truck camper dealer, an initial fee of Three Hundred  
7 Dollars (\$300.00) per manufacturer represented at each licensed  
8 location with an annual renewal fee of One Hundred Dollars (\$100.00)  
9 per manufacturer represented at each location; and

10          5. For each salesperson, an initial fee of Twenty-five Dollars  
11 (\$25.00) with an annual renewal fee of Twenty-five Dollars (\$25.00).

12          C. A manufacturer shall not sell or display for sale a  
13 recreational vehicle in this state except to a dealer or through a  
14 dealer that is licensed by the OMVC to sell recreational vehicles in  
15 the State of Oklahoma. The manufacturer shall also be required to  
16 have a dealer agreement with the dealer that meets the requirements  
17 of this act and is signed by both parties.

18          D. A dealer shall not sell or display for sale a new  
19 recreational vehicle in this state unless the dealer is licensed by  
20 the OMVC to sell recreational vehicles in the State of Oklahoma.  
21 The dealer shall also be required to have a dealer agreement with  
22 the manufacturer of the recreational vehicle that meets the  
23 requirements of this act and is signed by both parties.

1 SECTION 5. NEW LAW A new section of law to be codified  
2 in the Oklahoma Statutes as Section 596.3 of Title 47, unless there  
3 is created a duplication in numbering, reads as follows:

4 A. All of the following conditions shall apply to the area of  
5 sales responsibility of a dealer included in a dealer agreement  
6 between a manufacturer and a dealer:

7 1. The manufacturer shall designate in the dealer agreement the  
8 area of sales responsibility exclusively assigned to the dealer;

9 2. The manufacturer shall not change the area of sales  
10 responsibility of a dealer or establish another dealer for the same  
11 line-make in that area during the term of the dealer agreement; and

12 3. The area of sales responsibility may not be reviewed or  
13 changed without the consent of both parties until one (1) year after  
14 the execution of the dealer agreement.

15 B. A dealer may not conduct sales activity or display for sale  
16 recreational vehicles outside of its designated area of sales  
17 responsibility.

18 C. A dealer may sell off-premise within the area of sales  
19 responsibility of the dealer under the following circumstances:

20 1. At sanctioned recreational vehicle shows where the sales  
21 event is held off-premise and at least sixty-seven percent (67%) of  
22 the recreational vehicle dealers that are located within a sixty-  
23 mile radius of the location of the show participate in the show. A  
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1 sanctioned recreational vehicle show may be held only under the  
2 following conditions:

- 3 a. the sponsoring entity of the sales event shall obtain  
4 a permit from the OMVC at the rate of Two Hundred  
5 Dollars (\$200.00) per event. The permit shall be for  
6 a period not to exceed ten (10) consecutive days,
- 7 b. dealer permits for a sanctioned recreational vehicle  
8 show described in this paragraph shall be obtained  
9 from the OMVC at a rate of Fifteen (\$15.00) for each  
10 recreational vehicle per sanctioned recreational  
11 vehicle show,
- 12 c. new recreational vehicle dealers whose manufacturer-  
13 approved area of responsibility includes the event  
14 location shall be eligible to participate in the  
15 sanctioned recreational vehicle show,
- 16 d. new recreational vehicle dealers shall obtain written  
17 approval from the manufacturer or distributor to  
18 participate in the sanctioned recreational vehicle  
19 show, and
- 20 e. the sanctioned recreational vehicle show shall be  
21 conducted within municipal, county, or state-owned or  
22 controlled facilities or within the grounds of any  
23 county, district, or state fair; and

1           2. At nonsanctioned recreational vehicle shows where one or  
2 more dealers may sell recreational vehicles off-premise under the  
3 following conditions:

- 4           a. dealer permits for a nonsanctioned recreational  
5           vehicle show described in this paragraph shall be  
6           obtained from the OMVC at a rate of Fifteen Dollars  
7           (\$15.00) for each recreational vehicle per  
8           nonsanctioned recreational vehicle show,
- 9           b. the location of the nonsanctioned recreational vehicle  
10          show shall be within the manufacturer-approved area of  
11          responsibility,
- 12          c. the nonsanctioned recreational vehicle show shall  
13          occur no more than five (5) consecutive days per  
14          event, excluding county, district, or state fairs,
- 15          d. each dealer may participate in no more than eight  
16          nonsanctioned recreational vehicle shows per calendar  
17          year, and
- 18          e. nonsanctioned recreational vehicle shows shall be held  
19          on privately owned property no closer than two and  
20          one-half (2 1/2) miles to any other nonparticipating  
21          recreational vehicle dealer; provided, however a  
22          nonsanctioned recreational vehicle show may be held on  
23          county or municipally owned property with no mileage  
24          barrier restriction.

1 D. A dealer may display a recreational vehicle within the  
2 designated area of responsibility of the dealer for promotional  
3 purposes. At an off-premise display event, no sales activities  
4 shall be conducted including, but not limited to, negotiations,  
5 financing and accepting credit applications. Sales or finance  
6 personnel shall not be permitted to participate at an off-premise  
7 display event. A permit for the off-premise display event shall not  
8 be required.

9 E. A dealer agreement shall include a designated principal of  
10 the dealer. A dealer agreement may identify a family member as the  
11 successor of the principal or include a succession plan of the  
12 dealer. A dealer may at any time change a designation or succession  
13 plan made in the dealer agreement by providing written notice to the  
14 manufacturer.

15 SECTION 6. NEW LAW A new section of law to be codified  
16 in the Oklahoma Statutes as Section 596.4 of Title 47, unless there  
17 is created a duplication in numbering, reads as follows:

18 In a renewal of a dealer agreement, the manufacturer may not  
19 impose on the dealer stocking requirements or retail sales targets  
20 that are inconsistent with market growth or contraction in the area  
21 of sales responsibility of the dealer.

22 SECTION 7. NEW LAW A new section of law to be codified  
23 in the Oklahoma Statutes as Section 596.5 of Title 47, unless there  
24 is created a duplication in numbering, reads as follows:

1       A. A manufacturer, directly or through any officer, agent, or  
2 employee, may terminate or not renew a dealer agreement without good  
3 cause. If the manufacturer terminates or does not renew the dealer  
4 agreement without good cause, the manufacturer shall comply with the  
5 provisions of paragraphs D and E of this section. If the  
6 manufacturer terminates or does not renew the dealer agreement with  
7 good cause, the provisions of paragraphs D and E of this section  
8 shall not apply.

9       B. A manufacturer has the burden of showing good cause for  
10 terminating or not renewing a dealer agreement. All of the  
11 following factors shall be considered in determining whether there  
12 is good cause for a proposed termination or nonrenewal of a dealer  
13 agreement by a manufacturer:

14       1. The extent of the penetration of the dealer in the relevant  
15 market area;

16       2. The extent and quality of the service of the dealer under  
17 recreational vehicle warranties;

18       3. The nature and extent of the investment of the dealer in  
19 business of the dealer;

20       4. The adequacy of the service facilities, equipment, parts,  
21 supplies, and personnel of the dealer;

22       5. The effect of the proposed action on the community;

23       6. Whether the dealer fails to follow agreed-upon procedures or  
24 standards related to the overall operation of the dealership; and



1           7. The performance by the dealer under the terms of dealer  
2 agreement.

3           C. Except as otherwise provided in this section, a manufacturer  
4 shall provide a dealer with written notice of a termination or  
5 nonrenewal of a dealer agreement. All of the following conditions  
6 apply to a notice described in this subsection:

7           1. Except as provided in paragraph 4 or 5 of this subsection,  
8 the manufacturer shall provide written notice at least ninety (90)  
9 days before the effective date of the termination or nonrenewal of  
10 the dealer agreement;

11           2. The notice shall state all of the reasons for the  
12 termination or nonrenewal of the dealer agreement;

13           3. The notice shall state that if the dealer provides to the  
14 manufacturer a written notification of the intent of the dealer to  
15 cure all claimed deficiencies within thirty (30) days after the  
16 dealer receives the notice, the dealer shall have one hundred twenty  
17 (120) days after the date of the notice to correct the claimed  
18 deficiencies. If all of the deficiencies are corrected within the  
19 one-hundred-twenty-day time period, the notice shall be deemed void  
20 and the manufacturer shall not terminate or not renew the dealer  
21 agreement because of the claimed deficiencies stated in the notice.  
22 If the dealer does not provide a notification of intent to cure  
23 deficiencies within the thirty-day time period, the termination or  
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1 nonrenewal of the dealer agreement shall take effect sixty (60) days  
2 after the dealer received the notice from the manufacturer;

3 4. A manufacturer may reduce the notice period described in  
4 paragraph 1 of this subsection from ninety (90) days to thirty (30)  
5 days and shall not be required to allow the dealer an opportunity to  
6 correct the deficiencies if the grounds for termination or  
7 nonrenewal of the dealer agreement by the manufacturer are any of  
8 the specific categories of good cause described in subsection F of  
9 this section; and

10 5. A manufacturer shall not be required to provide notice or an  
11 opportunity to correct deficiencies under this subsection if the  
12 grounds for termination or nonrenewal of the dealer agreement by the  
13 manufacturer includes one of the following:

- 14 a. the dealer becomes insolvent,
- 15 b. the dealer is bankrupt, or
- 16 c. the dealer makes an assignment for the benefit of  
17 creditors.

18 D. If a manufacturer terminates or does not renew a dealer  
19 agreement for good cause under this section the dealer, at its  
20 option, may require the manufacturer to repurchase any of the  
21 following from the dealer:

22 1. All new, untitled recreational vehicles that were acquired  
23 from the manufacturer within eighteen (18) months before the  
24 effective date of the notice of termination of the dealer agreement

1 that have not been used, except for demonstration purposes and have  
2 not been altered or damaged, may be repurchased at one hundred  
3 percent (100%) of the net invoice cost of the recreational vehicles,  
4 including transportation, less applicable rebates and discounts to  
5 the dealer;

6 2. All current and undamaged accessories and proprietary parts  
7 sold to the dealer for resale within the eighteen (18) months prior  
8 to the effective date of the termination of the dealer agreement  
9 that are accompanied by the original invoice may be repurchased at  
10 one hundred five percent (105%) of the original net price paid to  
11 the manufacturer to compensate the dealer for handling, packing, and  
12 shipping the accessories and parts; and

13 3. Any properly functioning diagnostic equipment, special  
14 tools, current signage, and other equipment and machinery, purchased  
15 by the dealer within the five (5) years prior to the effective date  
16 of the termination of the dealer agreement at the request of the  
17 manufacturer, if such equipment or machinery cannot be used in the  
18 normal course of the ongoing business of the dealer, may be  
19 repurchased at one hundred percent (100%) of the net cost of the  
20 dealer, plus freight, destination, delivery, and distribution  
21 charges and sales taxes.

22 E. The dealer shall promptly return or arrange for the return  
23 of all of the items the manufacturer is required to repurchase under  
24 subsection D of this section at the expense of the manufacturer.

1 F. As used in this section, "good cause" includes, but is not  
2 limited to, any of the following:

3 1. A conviction of a felony or a plea of guilty or nolo  
4 contendere to a felony by a dealer or an owner of a dealership of a  
5 crime that was committed during the time frame of the current dealer  
6 agreement; provided, there is full disclosure, in writing, of any  
7 felony conviction or plea of guilty or nolo contendere to any such  
8 felony crime that occurred within ten (10) years of entering into  
9 such dealer agreement;

10 2. Abandonment or permanent closing of the business operations  
11 of a dealer for twenty-one (21) consecutive business days without  
12 contacting the manufacturer prior to the closing unless the closing  
13 is due to an act of God, strike, labor difficulty, or other cause  
14 over which the dealer has no control;

15 3. A material misrepresentation to a manufacturer by a dealer  
16 that severely affects the business relationship between the dealer  
17 and the manufacturer;

18 4. Suspension or revocation of the license of a dealer or  
19 refusal to renew the license of the dealer by the OMVC;

20 5. A material violation of any of the provisions of the  
21 Recreational Vehicle Franchise Act by a dealer; or

22 6. The dealer becomes insolvent, is bankrupt, or makes an  
23 assignment for the benefit of creditors.

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1           SECTION 8.           NEW LAW           A new section of law to be codified  
2 in the Oklahoma Statutes as Section 596.6 of Title 47, unless there  
3 is created a duplication in numbering, reads as follows:

4           A. A dealer may terminate a dealer agreement with a  
5 manufacturer with or without good cause. If the dealer terminates  
6 or does not renew the dealer agreement with good cause, the  
7 manufacturer shall comply with the provisions of paragraphs D and E  
8 of this section. If the dealer terminates or does not renew the  
9 dealer agreement without good cause, the provisions of paragraphs D  
10 and E of this section shall not apply. A dealer that terminates a  
11 dealer agreement shall provide the manufacturer with written notice  
12 at least ninety (90) days prior to the effective date of the  
13 termination of the dealer agreement.

14           B. All of the following conditions shall apply to a termination  
15 of a dealer agreement under this section for good cause:

16           1. The notice described in subsection A of this section shall  
17 state all reasons for the proposed termination;

18           2. The notice described in subsection A of this section shall  
19 state that if the manufacturer provides to the dealer a written  
20 notification of intent to cure all claimed deficiencies within  
21 thirty (30) days after the manufacturer receives the notice, the  
22 manufacturer shall have one hundred twenty (120) days after the date  
23 of the notice to correct the deficiencies. If all of the  
24 deficiencies are corrected within the one-hundred-twenty-day period,

1 the notice shall be deemed void and the dealer shall not terminate  
2 the dealer agreement because of the claimed deficiencies stated in  
3 the notice. If the manufacturer does not provide a notification of  
4 intent to cure deficiencies within thirty (30) days of receiving the  
5 notice to terminate the dealer agreement, the termination shall take  
6 effect sixty (60) days after the manufacturer received from the  
7 dealer the notice to terminate;

8 3. A dealer may reduce the notice period described in  
9 subsection A of this section from ninety (90) days to thirty (30)  
10 days and shall not be required to allow the manufacturer an  
11 opportunity to correct the deficiencies if the grounds for  
12 termination or nonrenewal of the dealer agreement by the dealer are  
13 any of the specific categories of good cause described in subsection  
14 C of this section; and

15 4. A dealer is not required to provide notice or an opportunity  
16 to correct deficiencies under this section if the grounds for  
17 termination or nonrenewal of the dealer agreement by the dealer  
18 includes one of the following:

- 19 a. the manufacturer becomes insolvent,
- 20 b. the manufacturer is bankrupt, or
- 21 c. the manufacturer makes an assignment for the benefit  
22 of creditors.

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1 C. The dealer has the burden of showing good cause. Any one of  
2 the following categories is considered good cause for a proposed  
3 termination of a dealer agreement by a dealer:

4 1. A conviction of a felony or a plea of guilty or nolo  
5 contendere to a felony by a manufacturer of a crime that was  
6 committed during the time frame of the current dealer agreement;  
7 provided, there is full disclosure, in writing, of any felony  
8 conviction or plea of guilty or nolo contendere to any such felony  
9 crime that occurred within ten (10) years of entering into such  
10 dealer agreement;

11 2. Abandonment or permanent closing of the business operations  
12 of the manufacturer for twenty-one (21) consecutive business days  
13 without contacting the dealer prior to the closing unless the  
14 closing is due to an act of God, strike, labor difficulty, or other  
15 cause over which the manufacturer has no control;

16 3. A material misrepresentation to the dealer by the  
17 manufacturer that severely affects the business relationship between  
18 the dealer and manufacturer;

19 4. A material violation of any of the provisions of the  
20 Recreational Vehicle Franchise Act by the manufacturer;

21 5. A material breach of the dealer agreement by the  
22 manufacturer; or

23 6. The manufacturer becomes insolvent, is bankrupt, or makes an  
24 assignment for the benefit of creditors.

1 D. If the manufacturer fails to cure any claimed deficiencies  
2 pursuant to subsection B of this section, the dealer may require  
3 that the manufacturer repurchase any of the following from the  
4 dealer:

5 1. All new, untitled recreational vehicles that were acquired  
6 from the manufacturer within eighteen (18) months prior to the  
7 effective date of the notice of termination of the dealer agreement  
8 that have not been used, except for demonstration purposes, and that  
9 have not been altered or damaged, may be repurchased at one hundred  
10 percent (100%) of the net invoice cost of the recreational vehicles,  
11 including transportation, less applicable rebates and discounts to  
12 the dealer;

13 2. All current and undamaged accessories and proprietary parts  
14 sold to the dealer for resale within eighteen (18) months prior to  
15 the effective date of the termination of the dealer agreement that  
16 are accompanied by the original invoice may be repurchased at one  
17 hundred five percent (105%) of the original net price paid to the  
18 manufacturer to compensate the dealer for handling, packing, and  
19 shipping the accessories and parts; and

20 3. Any properly functioning diagnostic equipment, special  
21 tools, current signage, and other equipment and machinery, purchased  
22 by the dealer within five (5) years prior to the effective date of  
23 the termination of the dealer agreement if such equipment or  
24 machinery cannot be used in the normal course of the ongoing



1 business of the dealer, may be repurchased at one hundred percent  
2 (100%) of the net cost of the dealer, plus freight, destination,  
3 delivery, and distribution charges and sales taxes.

4 E. The dealer shall promptly return or arrange for the return  
5 of all of the items the manufacturer is required to repurchase under  
6 subsection D of this section at the expense of the manufacturer.

7 SECTION 9. NEW LAW A new section of law to be codified  
8 in the Oklahoma Statutes as Section 596.7 of Title 47, unless there  
9 is created a duplication in numbering, reads as follows:

10 The OMVC may not prohibit a dealer from selling the remaining in  
11 stock inventory of a particular line-make after a dealer agreement  
12 has been terminated or not renewed pursuant to the provisions of  
13 Section 7 or 8 of this act. If recreational vehicles of a line-make  
14 are not returned or required to be returned to the manufacturer, the  
15 dealer may continue to sell all line-makes that were subject to the  
16 dealer agreement and are currently in stock until those line-makes  
17 are no longer in the dealer inventory.

18 SECTION 10. NEW LAW A new section of law to be codified  
19 in the Oklahoma Statutes as Section 596.8 of Title 47, unless there  
20 is created a duplication in numbering, reads as follows:

21 A. All of the following conditions shall apply to a proposed  
22 sale of the business assets, transfer of the stock, or other  
23 transaction that will result in a change of ownership of a dealer,  
24 except a transaction described in subsection B of this section:

1           1. The dealer shall provide written notice to the manufacturer  
2 at least ninety (90) days prior to the proposed closing of the  
3 transaction;

4           2. If the dealer is not in breach of the dealer agreement or in  
5 violation of the provisions of this act at the time the dealer  
6 provides the notice described in paragraph 1 of this subsection, the  
7 manufacturer shall not object to the proposed transaction, unless  
8 the prospective transferee meets one or more of the following:

9           a. the prospective transferee was previously a party to a  
10 dealer agreement with the manufacturer that the  
11 manufacturer terminated,

12           b. in the preceding ten (10) years, the prospective  
13 transferee was convicted of a felony crime or any  
14 crime of fraud, deceit or moral turpitude,

15           c. the prospective transferee does not have an  
16 application for a recreational vehicle dealer license  
17 pending with the OMVC or a tentative dealer agreement  
18 with a recreational vehicle manufacturer to conduct  
19 business as a dealer in this state,

20           d. the prospective transferee does not have an active  
21 line of credit sufficient to purchase recreational  
22 vehicles from the manufacturer according to the terms  
23 of the dealer agreement, or  
24

1 e. in the preceding ten (10) years, the prospective  
2 transferee was bankrupt or insolvent, made a general  
3 assignment for the benefit of creditors, or a  
4 receiver, trustee, or conservator was appointed to  
5 take possession of the business or property of the  
6 prospective transferee;

7 3. If the manufacturer objects to the proposed transaction, the  
8 manufacturer shall give written notice of an objection, including  
9 the reasons by the manufacturer for objecting, to the dealer within  
10 thirty (30) days after receiving the notice described in paragraph 1  
11 of this subsection. If the manufacturer does not give notice of an  
12 objection within the thirty-day time period, the proposed  
13 transaction shall be considered approved by the manufacturer; and

14 4. For purposes of paragraph 3 of this subsection, the  
15 manufacturer has the burden of demonstrating why the manufacturer  
16 objects to the proposed transaction.

17 B. All of the following conditions apply concerning the death,  
18 incapacity, or retirement of the designated principal of a dealer:

19 1. The manufacturer shall provide the dealer an opportunity to  
20 designate, in writing, a family member as a successor to the dealer  
21 in the event of the death, incapacity, or retirement of the  
22 designated principal;

23 2. The manufacturer shall not prevent or refuse to honor the  
24 succession to a dealership by a family member of the deceased,

1 incapacitated, or retired designated principal of that dealer unless  
2 the manufacturer previously provided written notice to the dealer of  
3 any objections to the succession plan of the dealer within thirty  
4 (30) days after receiving the succession plan of the dealer or any  
5 modification of the succession plan of the dealer;

6 3. Except as provided in paragraph 5 of this subsection, unless  
7 the dealer is in breach of the dealer agreement, a manufacturer  
8 shall not object to the succession to a dealership by a family  
9 member of the deceased, incapacitated, or retired designated  
10 principal, unless the successor meets one or more of the following:

11 a. in the preceding ten (10) years, the successor was  
12 convicted of a felony crime or any crime of fraud,  
13 deceit or moral turpitude,

14 b. in the preceding ten (10) years, the successor was  
15 bankrupt, insolvent, or made an assignment for the  
16 benefit of creditors,

17 c. the successor was previously a party to a dealer  
18 agreement with the manufacturer that the manufacturer  
19 terminated for a breach of a dealer agreement,

20 d. the successor does not have an active line of credit  
21 sufficient to purchase recreational vehicles from the  
22 manufacturer according to the terms of the dealer  
23 agreement, or  
24

1 e. the successor does not have an application for a  
2 recreational vehicle dealer license pending with the  
3 OMVC or a tentative dealer agreement with a  
4 recreational vehicle manufacturer to conduct business  
5 as a dealer in this state;

6 4. The manufacturer has the burden of proof regarding any  
7 objection to the succession to a dealership by a family member of  
8 the deceased, incapacitated, or retired designated principal; and

9 5. The consent of the manufacturer shall be required for the  
10 succession to a dealership by a family member of the deceased,  
11 incapacitated, or retired designated principal if the succession  
12 involves a relocation of the business or an alteration of the terms  
13 and conditions of the dealer agreement.

14 SECTION 11. NEW LAW A new section of law to be codified  
15 in the Oklahoma Statutes as Section 596.9 of Title 47, unless there  
16 is created a duplication in numbering, reads as follows:

17 A. A warrantor has all of the following obligations to each  
18 dealer engaged in the sale or lease of products that are covered by  
19 a warranty from that warrantor:

20 1. To specify in writing to the dealer the obligations of the  
21 dealer, if any, for preparation, delivery, and warranty service on  
22 its products;

23 2. To compensate the dealer for warranty service required of  
24 the dealer by the warrantor;

1           3. To provide the dealer with a schedule of compensation the  
2 warrantor will pay for warranty work and the time allowances of the  
3 warrantor for the performance of that work. All of the following  
4 conditions apply to the schedule of compensation required under this  
5 paragraph:

6           a. reasonable compensation for diagnostic work and  
7           warranty labor,

8           b. time allowances in the schedule for the diagnosis and  
9           performance of warranty labor shall be reasonable for  
10          the work to be performed, and

11          c. the compensation of a dealer for warranty labor shall  
12          be the actual retail labor rates charged by the dealer  
13          in the community in which the dealer is doing  
14          business;

15          4. To reimburse the dealer for warranty parts at actual  
16          wholesale cost, plus a minimum thirty percent (30%) handling charge  
17          and any freight costs to return warranty parts to the warrantor; and

18          5. To deny dealer claims for warranty compensation only for  
19          cause, including, but not limited to, performance of nonwarranty  
20          repairs, material noncompliance with the published policies and  
21          procedures of the warrantor, lack of material documentation of  
22          claims, fraud, or misrepresentation.

23          B. A warrantor may conduct audits of the records of a dealer  
24          that sells or leases its warranted products on a reasonable basis.

1 C. A dealer shall submit warranty claims to a warrantor within  
2 sixty (60) days after completing all warranty work on a warranted  
3 product.

4 D. A dealer shall notify the warrantor in writing if the dealer  
5 is unable to perform material or repetitive warranty repairs as soon  
6 as is reasonably possible.

7 E. A warrantor shall approve or disapprove a warranty claim on  
8 a warranted product in writing within thirty (30) days after the  
9 date the dealer submits the claim, if the claim is submitted in the  
10 manner and in the form prescribed by the warrantor. If a claim that  
11 is properly submitted is not specifically disapproved in writing by  
12 a warrantor within the thirty-day time period, the claim shall be  
13 considered approved by the warrantor and the warrantor shall pay the  
14 amount of the claim to the dealer within sixty (60) days after the  
15 dealer submitted the claim.

16 SECTION 12. NEW LAW A new section of law to be codified  
17 in the Oklahoma Statutes as Section 596.10 of Title 47, unless there  
18 is created a duplication in numbering, reads as follows:

19 A. A warrantor shall not do any of the following:

20 1. Fail to perform all of its warranty obligations with respect  
21 to a warranted product;

22 2. In any written notice of a factory campaign to recreational  
23 vehicle owners and dealers, fail to include the expected date by  
24 which necessary parts and equipment, including tires and chassis or

1 chassis parts if required, will be available to dealers to perform  
2 the factory campaign work. The warrantor shall provide sufficient  
3 parts to the dealer to perform the factory campaign work. If the  
4 number of parts provided to the dealer pursuant to this paragraph  
5 exceed the requirements of the dealer to perform the factory  
6 campaign work, the dealer may return unused parts to the warrantor  
7 for credit after completion of the factory campaign;

8 3. Subject to the provisions of Section 14 of this act, fail to  
9 compensate a dealer for authorized repairs of warranted products  
10 damaged during the manufacturing process or damaged while in transit  
11 to the dealer if the warrantor selected the carrier;

12 4. Fail to compensate a dealer for authorized warranty service  
13 under this section in accordance with the applicable schedule of  
14 compensation provided to the dealer pursuant to Section 11 of this  
15 act if the warranty service is performed in a timely and competent  
16 manner;

17 5. Intentionally misrepresent in any way to a purchaser of a  
18 warranted product that any warranty concerning the manufacture,  
19 performance, or design of the warranted product is made by the  
20 dealer either as a warrantor or cowarrantor; or

21 6. Require a dealer to make warranties to customers in any  
22 manner related to the manufacture of a warranted product.

23 B. A warrantor shall indemnify the dealer for any money paid or  
24 costs incurred by a dealer in connection with a claim or cause of



1 action asserted against the dealer to the extent that payment or  
2 costs incurred are based on the negligence or intentional misconduct  
3 of the warrantor. A warrantor shall not limit the obligation to  
4 indemnify described in this subsection by agreement with the dealer.  
5 The dealer shall provide a warrantor with a copy of any claim or  
6 complaint in which an allegation described in this subsection is  
7 made within ten (10) days after receiving that claim or complaint.

8 C. As used in this section and Section 13 of this act:

9 1. "Products" mean new recreational vehicles or parts,  
10 accessories, or components of new recreational vehicles; and

11 2. "Warranted products" mean products subject to a warranty  
12 from a specific warrantor.

13 SECTION 13. NEW LAW A new section of law to be codified  
14 in the Oklahoma Statutes as Section 596.11 of Title 47, unless there  
15 is created a duplication in numbering, reads as follows:

16 A. A dealer shall not do any of the following:

17 1. If a transient customer requests service work on a  
18 recreational vehicle of a line-make that the dealer is authorized to  
19 display and sell, fail to perform any warranty service work  
20 authorized by a warrantor in a reasonably competent and timely  
21 manner if failure to make such repairs would result in a safety  
22 related issue or might render the recreational vehicle unusable;

23 2. Make a fraudulent warranty claim to a warrantor; or

24 3. Misrepresent the terms of any warranty.

1 B. A dealer shall indemnify a warrantor for any money paid or  
2 costs incurred by a warrantor in connection with a claim or cause of  
3 action asserted against the warrantor to the extent that payment or  
4 costs incurred are based on the negligence or intentional misconduct  
5 of the dealer. A dealer shall not limit the obligation to indemnify  
6 described in this subsection by agreement with the warrantor. The  
7 warrantor shall provide a dealer with a copy of any claim or  
8 complaint in which an allegation described in this subsection is  
9 made within ten (10) days after receiving the claim or complaint.

10 SECTION 14. NEW LAW A new section of law to be codified  
11 in the Oklahoma Statutes as Section 596.12 of Title 47, unless there  
12 is created a duplication in numbering, reads as follows:

13 A. All of the following conditions apply if a new recreational  
14 vehicle is damaged before it is shipped to a dealer, or is damaged  
15 in transit to the dealer and the manufacturer selected the carrier  
16 or means of transportation:

17 1. The dealer shall notify the manufacturer of the damage  
18 within the time period specified in the dealer agreement and do one  
19 of the following:

20 a. in the notice, request authorization to replace the  
21 components, parts, and accessories damaged, or  
22 otherwise correct the damage, from the manufacturer,  
23 or  
24

1           b.    reject the recreational vehicle within the time period  
2                    specified in the dealer agreement;

3           2.    If the manufacturer refuses or fails to authorize repair of  
4 the damage within ten (10) days after receiving notice under  
5 paragraph 1 of this subsection or if the dealer rejects the  
6 recreational vehicle because of the damage within the time period  
7 specified in the dealer agreement, ownership of the recreational  
8 vehicle reverts to the manufacturer; and

9           3.    The dealer shall exercise due care in the custody of the  
10 damaged recreational vehicle; provided, the dealer shall have no  
11 financial or other obligation with respect to that recreational  
12 vehicle.

13           B.    A dealer agreement shall include a time period for  
14 inspection and rejection of damaged recreational vehicles under  
15 subsection A of this section that is not less than two (2) business  
16 days after the physical delivery of the recreational vehicle to the  
17 dealer.

18           C.    If a dealer determines that a new recreational vehicle has  
19 an unreasonable number of miles on the odometer at the time the  
20 recreational vehicle is delivered to the dealer, the dealer may  
21 reject the recreational vehicle and said ownership of the  
22 recreational vehicle shall revert to the manufacturer. However, if  
23 the number of miles on the odometer of the recreational vehicle is  
24 less than the sum of the distance between the dealer and the factory

1 of the manufacturer or point of distribution plus one hundred (100)  
2 miles, the dealer may not consider the number of miles on the  
3 odometer unreasonable for purposes of this subsection.

4 SECTION 15. NEW LAW A new section of law to be codified  
5 in the Oklahoma Statutes as Section 596.13 of Title 47, unless there  
6 is created a duplication in numbering, reads as follows:

7 A. A manufacturer shall not coerce or attempt to coerce a  
8 dealer to purchase a product or service that the dealer did not  
9 order.

10 B. A manufacturer shall not coerce or attempt to coerce a  
11 dealer to enter into any agreement with the manufacturer.

12 C. A manufacturer shall not coerce or attempt to coerce a  
13 dealer to enter into an agreement with the manufacturer or any other  
14 person that requires the dealer to submit any disputes by the dealer  
15 to binding arbitration or otherwise waive the rights or  
16 responsibilities of the dealer under the provisions of this act.

17 D. As used in this section, the term "coerce" includes, but is  
18 not limited to:

19 1. Threatening to terminate or not renew a dealer agreement  
20 without good cause;

21 2. Threatening to withhold line-makes or other product lines  
22 the dealer is entitled to display and sell under the dealer  
23 agreement; or  
24

1           3. Delay delivery of recreational vehicles as an inducement to  
2 amend the dealer agreement.

3           SECTION 16.       NEW LAW       A new section of law to be codified  
4 in the Oklahoma Statutes as Section 596.14 of Title 47, unless there  
5 is created a duplication in numbering, reads as follows:

6           The Oklahoma Motor Vehicle Commission may deny an application  
7 for a license, revoke or suspend a license, impose a fine against a  
8 manufacturer or distributor in an amount not to exceed Ten Thousand  
9 Dollars (\$10,000.00) per occurrence, or impose a fine against a  
10 dealer in an amount not to exceed One Thousand Dollars (\$1,000.00)  
11 per occurrence if any provision of the Recreational Vehicle  
12 Franchise Act of Title 47 of the Oklahoma Statutes is violated or  
13 for any of the following reasons:

14           1. On satisfactory proof of unfitness of the applicant in any  
15 application for any license under the provisions of the Recreational  
16 Vehicle Franchise Act;

17           2. For any material misstatement made by an applicant in any  
18 application for any license under the provisions of the Recreational  
19 Vehicle Franchise Act;

20           3. For any failure to comply with any provision of the  
21 Recreational Vehicle Franchise Act or any rule promulgated by the  
22 OMVC under authority vested to the OMVC pursuant to the Recreational  
23 Vehicle Franchise Act;

24

1       4. A change of condition after a license is granted resulting  
2 in the failure to maintain the qualifications for a license;

3       5. Being a new recreational vehicle dealer or new recreational  
4 vehicle salesperson who:

5           a. has required a purchaser of a new recreational  
6           vehicle, as a condition of sale and delivery thereof,  
7           to also purchase special features, appliances,  
8           accessories or equipment not desired or requested by  
9           the purchaser and installed by the dealer,

10          b. uses any false or misleading advertising in connection  
11          with business as a new recreational vehicle dealer or  
12          vehicle salesperson,

13          c. has committed any unlawful act which resulted in the  
14          revocation of any similar license in another state,

15          d. has failed or refused to perform any written agreement  
16          with any retail buyer involving the sale of a  
17          recreational vehicle,

18          e. has been convicted of a crime involving moral  
19          turpitude,

20          f. has committed a fraudulent act in selling, purchasing  
21          or otherwise dealing in new recreational vehicles or  
22          has misrepresented the terms and conditions of a sale,  
23          purchase or contract for sale or purchase of a new  
24

1 recreational vehicle or any interest therein including  
2 an option to purchase such vehicle, or

- 3 g. has failed to meet or maintain the conditions and  
4 requirements necessary to qualify for the issuance of  
5 a license;

6 6. Being a new recreational vehicle salesperson who is not  
7 employed as such by a licensed new recreational vehicle dealer;

8 7. Being a new recreational vehicle dealer who:

9 a. does not have an established place of business,

10 b. does not provide for a suitable repair shop separate  
11 from the display room with ample space to repair or  
12 recondition one or more recreational vehicles at the  
13 same time and equipped with tools, equipment, and  
14 replacement parts as may be necessary for the  
15 servicing of recreational vehicles in such a manner as  
16 to make such vehicles comply with the safety laws of  
17 this state and properly fulfill the warranty  
18 obligation of the dealer or manufacturer,

19 c. does not hold a dealer agreement in effect with a  
20 manufacturer or distributor of new or unused  
21 recreational vehicles for the sale of the same and is  
22 not authorized by the manufacturer or distributor to  
23 render predelivery preparation of such vehicles sold  
24 to purchasers and perform authorized postsale work

1           pursuant to the warranty of the manufacturer or  
2           distributor,

3           d.   employs unlicensed salespersons or employs or utilizes  
4           the services of used recreational vehicle lots,  
5           dealers or other unlicensed persons in connection with  
6           the sale of new recreational vehicles; or

7   8.   Being a factory that has:

8           a.   induced or attempted to induce by means of coercion or  
9           intimidation any new recreational vehicle dealer:

10           (1)   to accept delivery of any recreational vehicle or

11                   vehicles, parts or accessories for recreational

12                   vehicles, or any other commodities including

13                   advertising material which shall not have been

14                   ordered by the new recreational vehicle dealer,

15           (2)   to order or accept delivery of any recreational

16                   vehicle with special features, appliances,

17                   accessories or equipment not included in the list

18                   price of the recreational vehicles as publicly

19                   advertised by the manufacturer of the

20                   recreational vehicle, or

21           (3)   to order or accept delivery of any parts,

22                   accessories, equipment, machinery, tools,

23                   appliances or any commodity whatsoever,

24



- 1           b.    induced under threat or discrimination by the  
2                   withholding from delivery to a recreational vehicle  
3                   dealer certain models of recreational vehicles,  
4                   changing or amending unilaterally the allotment of  
5                   recreational vehicles of a dealer or withholding and  
6                   delaying delivery of such vehicles out of the ordinary  
7                   course of business, in order to induce a dealer by  
8                   such coercion to participate or contribute to any  
9                   local or national advertising fund controlled directly  
10                  or indirectly by the factory or for any other purposes  
11                  including contests, giveaways, other sales promotional  
12                  devices, or change of quotas in any sales contest, or  
13           c.    required recreational vehicle dealers, as a condition  
14                  of receiving the vehicle allotment of the dealer, to  
15                  order a certain percentage of the recreational  
16                  vehicles with optional equipment not specified by the  
17                  new recreational vehicle dealer; however, nothing in  
18                  this paragraph shall prohibit a factory from  
19                  supporting an advertising association which is open to  
20                  all dealers on the same basis.

21           The Commission may deny any application for license, or suspend  
22 or revoke a license issued, or impose a fine, only after a hearing  
23 for which the applicant or licensee affected shall be given at least  
24 ten (10) days' written notice specifying the reason for denying the

1 applicant a license, or, in the case of a revocation or suspension  
2 or imposition of a fine, the offense which the licensee is alleged  
3 to have committed. The notice may be served as provided by law for  
4 the service of notices, or mailing a copy by registered mail to the  
5 last-known residence or business address of the applicant or  
6 licensee. The hearing on alleged violations shall be at such time  
7 and place as the Commission may prescribe and the aforementioned  
8 notice shall further specify the time and place. If the applicant  
9 or licensee is a motor vehicle salesperson, factory representative  
10 or distributor representative, the Commission shall in like manner  
11 additionally notify the person, firm, association, corporation or  
12 trust with whom he or she is associated, or in whose association he  
13 or she is about to enter. The Commission shall have the power to  
14 compel the production of all records, papers and other documents  
15 which may be deemed relevant to the proceeding bearing upon the  
16 complaints. The Commission shall have the power to subpoena and  
17 bring before it any person, or take testimony of any person by  
18 deposition, with the same fees and mileage and in the same manner as  
19 prescribed in the proceedings before courts of the state in civil  
20 cases. Any party to the hearing shall have the right to the  
21 attendance of witnesses in his or her behalf upon designating to the  
22 Commission the person or persons sought to be subpoenaed.

23

24

1           SECTION 17.           NEW LAW           A new section of law to be codified  
2 in the Oklahoma Statutes as Section 596.15 of Title 47, unless there  
3 is created a duplication in numbering, reads as follows:

4           A. A dealer, manufacturer, or warrantor injured by another  
5 party who has violated a provision of this act may bring a civil  
6 action in court for the recovery of actual damages. The court shall  
7 award attorney fees and costs to the prevailing party in a civil  
8 action under this section.

9           B. Venue for a civil action filed pursuant to this section  
10 shall be the county in which the business of the dealer is located.  
11 In an action involving more than one dealer, any county in which the  
12 business of any dealer that is party to the action is located is a  
13 proper venue for that action.

14           C. Before bringing a civil action under this section, the party  
15 bringing suit for an alleged violation of this act shall serve a  
16 written demand for mediation on the offending party. The demand for  
17 mediation shall include a brief statement of the dispute and the  
18 relief sought by the party making the demand. The party making the  
19 demand for mediation shall serve the demand by certified mail to one  
20 of the following addresses:

21           1. In an action between a dealer and a manufacturer, the  
22 address stated in the dealer agreement between the parties;

23  
24

1           2. In an action between a dealer and a warrantor that is not a  
2 manufacturer, the address stated in any agreement between the  
3 parties; or

4           3. In an action between two dealers, the address of the  
5 offending dealer in the records of the OMVC.

6           D. Within twenty (20) days after a demand for mediation is  
7 served under subsection C of this section, the parties shall  
8 mutually select an independent mediator who is approved by the OMVC,  
9 and meet with that mediator for the purpose of attempting to resolve  
10 the dispute at a location in this state selected by the mediator.  
11 The mediator may extend the date of the meeting for good cause shown  
12 by either party or if the parties agree to the extension.

13           E. The service of a demand for mediation under subsection C of  
14 this section tolls the time for the filing of any complaint,  
15 petition, protest, or other action under this act until  
16 representatives of both parties have met with the mediator selected  
17 pursuant to subsection D of this section for the purpose of  
18 attempting to resolve the dispute. If a complaint, petition,  
19 protest, or other action is filed before that meeting, the court  
20 shall enter an order suspending the proceeding or action until the  
21 mediation meeting has occurred and may, if all of the parties to the  
22 proceeding or action stipulate in writing that they wish to continue  
23 to mediate under this section, enter an order suspending the  
24 proceeding or action for as long a period as the court considers

1 appropriate. The court may modify, extend, or revoke a suspension  
2 order issued under this subsection if it considers that action  
3 appropriate.

4 F. Each of the parties to the mediation under this section is  
5 responsible for its own attorney fees. The parties shall equally  
6 divide the cost of the mediator.

7 SECTION 18. NEW LAW A new section of law to be codified  
8 in the Oklahoma Statutes as Section 596.16 of Title 47, unless there  
9 is created a duplication in numbering, reads as follows:

10 A. In addition to any remedy available under the provisions of  
11 this act or otherwise available by law, a manufacturer, warrantor,  
12 or dealer may apply to the court for the grant, after a hearing and  
13 for cause shown, of a temporary or permanent injunction or other  
14 equitable relief restraining any person from doing any of the  
15 following:

16 1. Acting as a dealer without a proper license;

17 2. Violating or continuing to violate the provisions of this  
18 act. A single violation of the provisions of this act shall be a  
19 sufficient basis for the court to grant equitable relief under this  
20 section; or

21 3. Failing or refusing to comply with any requirement of the  
22 provisions of this act.

23 B. The court may not require a bond as a condition to the grant  
24 of equitable relief under this section.

1 C. If, on January 1, 2011, a dealership does not meet the  
2 requirements of the definition of "established place of business" as  
3 defined in Section 3 of this act, the dealership shall be eligible  
4 for licensing by the OMVC for that location. If the dealership  
5 moves the dealership to a new location, the new dealership shall  
6 comply with the requirements of the definition of "established place  
7 of business" as defined in Section 3 of this act.

8 SECTION 19. AMENDATORY 21 O.S. 2001, Section 918, as  
9 amended by Section 1, Chapter 228, O.S.L. 2005 (21 O.S. Supp. 2010,  
10 Section 918), is amended to read as follows:

11 Section 918. No person, firm or corporation, whether owner,  
12 proprietor, agent or employee, shall keep open, operate or assist in  
13 keeping open or operating any place or premises or residences  
14 whether open or closed, for the purpose of selling, bartering, or  
15 exchanging, or offering for sale, barter, or exchange, any motor  
16 vehicle or motor vehicles, whether new, used or second hand, on the  
17 first day of the week, commonly called Sunday, except as otherwise  
18 provided in this section; and provided, however, that this act shall  
19 not apply to the opening of an establishment or place of business on  
20 the first day of the week for other purposes, such as the sale of  
21 petroleum products, tires, automobile accessories, or for the  
22 purpose of operating and conducting a motor vehicle repair shop, or  
23 for the purpose of supplying such services as towing or wrecking.  
24 Antique, classic, or special interest automobiles sold, bartered,

1 auctioned, or exchanged by any person, firm, or corporation are  
2 exempt from the provisions of this section, as well as off-premise  
3 sales of new motorized recreational vehicles approved by the  
4 Oklahoma Motor Vehicle Commission pursuant to ~~Section 564.1 of Title~~  
5 ~~47 of the Oklahoma Statutes~~ the provisions of the Recreational  
6 Vehicle Franchise Act.

7 SECTION 20. AMENDATORY 47 O.S. 2001, Section 562, as  
8 last amended by Section 7, Chapter 182, O.S.L. 2009 (47 O.S. Supp.  
9 2010, Section 562), is amended to read as follows:

10 Section 562. The following words, terms and phrases, when used  
11 in Sections 561 through 567, 572, 578.1, 579 and 579.1 of this  
12 title, shall have the meanings respectively ascribed to them in this  
13 section, except where the context clearly indicates a different  
14 meaning:

15 1. "Motor vehicle" means any motor-driven vehicle required to  
16 be registered under the Oklahoma Vehicle License and Registration  
17 Act except recreational vehicles, as defined in the Recreational  
18 Vehicle Franchise Act, all-terrain vehicles, utility vehicles, and  
19 motorcycles used exclusively for off-road use;

20 2. "New motor vehicle dealer" means any person, firm,  
21 association, corporation or trust not excluded by this paragraph who  
22 sells, offers for sale, advertises to sell, leases or displays new  
23 motor vehicles and holds a bona fide contract or franchise in effect  
24 with a manufacturer or distributor authorized by the manufacturer to

1 make predelivery preparation of such vehicles sold to purchasers and  
2 to perform post-sale work pursuant to the manufacturer's or  
3 distributor's warranty. As used herein, "authorized predelivery  
4 preparation" means the rendition by the dealer of services and  
5 safety adjustments on each new motor vehicle in accordance with the  
6 procedure and safety standards required by the manufacturer of the  
7 vehicle to be made before its delivery to the purchaser.

8 "Performance of authorized post-sale work pursuant to the warranty",  
9 as used herein, means the rendition of services which are required  
10 by the terms of the warranty that stands extended to the vehicle at  
11 the time of its sale and are to be made in accordance with the  
12 safety standards prescribed by the manufacturer. The term includes  
13 premises or facilities at which a person engages only in the repair  
14 of motor vehicles if repairs are performed pursuant to the terms of  
15 a franchise and motor vehicle manufacturer's warranty. However, the  
16 term shall not include premises or facilities at which a new motor  
17 vehicle dealer or dealers within the area of responsibility of such  
18 dealer or dealers as defined in the manufacturer's franchise  
19 agreement of such dealer or dealers performs motor vehicle repairs  
20 pursuant to the terms of a franchise and motor vehicle  
21 manufacturer's warranty. For the purpose of Sections 561 through  
22 567, 572, 578.1, 579 and 579.1 of this title, the terms "new motor  
23 vehicle dealer" and "new motor vehicle dealership" shall be  
24 synonymous. The term "new motor vehicle dealer" does not include:



- a. receivers, trustees, administrators, executors, guardians or other persons appointed by or acting under judgment or order of any court,
- b. public officers while performing or in operation of their duties, or
- c. employees of persons, corporations or associations enumerated in subparagraph a of this paragraph when engaged in the specific performance of their duties as such employees;

3. "Motor vehicle salesperson" means any person who, for gain or compensation of any kind, either directly or indirectly, regularly or occasionally, by any form of agreement or arrangement, sells or negotiates for the sale of any new motor vehicle for any new motor vehicle dealer to any one or more third parties;

4. "Commission" means the Oklahoma Motor Vehicle Commission;

5. "Manufacturer" means any person, firm, association, corporation or trust, resident or nonresident, who manufactures or assembles new and unused motor vehicles or who engages in the fabrication or assembly of motorized vehicles of a type required to be registered in the State of Oklahoma;

6. "Distributor" means any person, firm, association, corporation or trust, resident or nonresident, who, being authorized by the original manufacturer, in whole or in part sells or

1 distributes new and unused motor vehicles to motor vehicle dealers,  
2 or who maintains distributor representatives;

3 7. "Factory branch" means any branch office maintained by a  
4 person, firm, association, corporation or trust who manufactures or  
5 assembles motor vehicles for the sale of motor vehicles to  
6 distributors, or for the sale of motor vehicles to motor vehicle  
7 dealers, or for directing or supervising, in whole or in part, its  
8 representatives;

9 8. "Distributor branch" means any branch office similarly  
10 maintained by a distributor for the same purposes a factory branch  
11 is maintained;

12 9. "Factory representative" means any officer or agent engaged  
13 as a representative of a manufacturer of motor vehicles or by a  
14 factory branch, for the purpose of making or promoting the sale of  
15 its motor vehicles, or for supervising or contacting its dealers or  
16 prospective dealers;

17 10. "Distributor representative" means any person, firm,  
18 association, corporation or trust and each officer and employee  
19 thereof engaged as a representative of a distributor or distributor  
20 branch of motor vehicles, for the purpose of making or promoting the  
21 sale of its motor vehicles, or for supervising or contacting its  
22 dealers or prospective dealers;

23 11. "Franchise" means any contract or agreement between a motor  
24 vehicle dealer and a manufacturer of a new motor vehicle or its

1 distributor or factory branch by which the dealer is authorized to  
2 engage in the business of selling any specified make or makes of new  
3 motor vehicles;

4 12. "New or unused motor vehicle" means a vehicle which is in  
5 the possession of the manufacturer or distributor or has been sold  
6 only to the holder of a valid selling agreement, franchise or  
7 contract, granted by the manufacturer or distributor for the sale of  
8 that make of new vehicle so long as the manufacturer's statement of  
9 origin has not been assigned to anyone other than a licensed  
10 franchised new motor vehicle dealer of the same line-make;

11 13. "Area of responsibility" means the geographical area, as  
12 designated by the manufacturer, factory branch, factory  
13 representative, distributor, distributor branch or distributor  
14 representative, in which the new motor vehicle dealer is held  
15 responsible for the promotion and development of sales and rendering  
16 of service for the make of motor vehicle for which the motor vehicle  
17 dealer holds a franchise or selling agreement;

18 14. "Off premises" means at a location other than the address  
19 designated on the new motor vehicle dealer's license;

20 15. "Sponsoring entity" means any person, firm, association,  
21 corporation or trust which has control, either permanently or  
22 temporarily, over the real property upon which the off-premise sale  
23 or display is conducted;

24

1 16. "Product" means new motor vehicles and new motor vehicle  
2 parts;

3 17. "Service" means motor vehicle warranty repairs including  
4 both parts and labor;

5 18. "Lead" means a consumer contact in response to a factory  
6 program designed to generate interest in purchasing or leasing a new  
7 motor vehicle;

8 19. "Sell or sale" means to sell or lease; and

9 20. "Factory" means a manufacturer, distributor, factory  
10 branch, distributor branch, factory representative or distributor  
11 representative, which manufactures or distributes vehicle products.

12 SECTION 21. AMENDATORY 47 O.S. 2001, Section 564.1, as  
13 last amended by Section 3, Chapter 315, O.S.L. 2008 (47 O.S. Supp.  
14 2010, Section 564.1), is amended to read as follows:

15 Section 564.1 Licensing of off-premises displays of new motor  
16 vehicles and off-premise sales of new motorized recreational  
17 vehicles.

18 A. The Oklahoma Motor Vehicle Commission shall provide for off-  
19 premise displays of new motor vehicles ~~and off-premise sales of new~~  
20 ~~motorized recreational vehicles,~~ by currently licensed new motor  
21 vehicle dealers ~~as follows:~~.

22 ~~±.~~ An off-premise event may be held for display purposes only  
23 under the following conditions:  
24

- 1 a. ~~the~~ 1. The motor vehicles are for display purposes only  
2 and not for sale at the off-premise display event~~;~~<sub>i</sub>;
- 3 b. ~~no~~ 2. No selling activities shall be conducted~~;~~<sub>i</sub>;
- 4 e. ~~the~~ 3. The display is in dealer's factory-approved area of  
5 sales and service responsibility;
- 6 d. ~~the~~ 4. The dealer must obtain written approval from the  
7 manufacturer or distributor~~;~~<sub>i</sub> and
- 8 e. ~~the~~ 5. The dealer is required to obtain approval for the  
9 display location from the sponsoring entity~~;~~ and

10 ~~2. An off premise event by motorized recreational vehicle~~  
11 ~~dealer or dealers, at which selling activities are conducted, may be~~  
12 ~~held only under the following conditions:~~

- 13 a. ~~permits for a sales event described in this paragraph~~  
14 ~~shall be obtained from the Commission at the rate of~~  
15 ~~Fifteen Dollars (\$15.00) per vehicle, per event,~~
- 16 b. ~~the permit shall be for a period not to exceed ten~~  
17 ~~(10) consecutive days,~~
- 18 c. ~~the sponsoring entity of the sales event shall obtain~~  
19 ~~a license from the Commission at the rate of Two~~  
20 ~~Hundred Dollars (\$200.00) per event,~~
- 21 d. ~~new motorized recreational vehicle dealers whose~~  
22 ~~factory approved area of sales and service~~  
23 ~~responsibility includes the event location would be~~  
24 ~~eligible to participate,~~

1 e. ~~new motorized recreational vehicle dealers must obtain~~  
2 ~~written approval from the manufacturer or distributor,~~  
3 ~~and~~

4 f. ~~the off premise sales event shall be conducted within~~  
5 ~~municipal, county, or state owned or controlled~~  
6 ~~facilities or within the grounds of any county,~~  
7 ~~district, or state fair.~~

8 B. The Oklahoma Motor Vehicle Commission is authorized to  
9 provide a variance to the distance requirements specified in this  
10 section, for any off-premise display event if:

11 1. The off-premise display is conducted within municipal,  
12 county, or state-owned or controlled facilities or within the  
13 grounds of any county, district, or state fair; and

14 2. The request for the variance must be in writing to the  
15 Commission no less than thirty (30) days prior to the off-premise  
16 display event.

17 SECTION 22. This act shall become effective January 1, 2012.

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