STATE OF OKLAHOMA

2nd Session of the 44th Legislature (1994)

HOUSE BILL NO. 2200 By: Bastin and Boyd (Laura)

AS INTRODUCED

An Act relating to contracts; amending 15 O.S. 1991, Sections 752, as amended by Section 1, Chapter 317, O.S.L. 1992, 753, as last amended by Section 2, Chapter 10, O.S.L. 1993, 756.1 and 761.1 (15 O.S. Supp. 1993, Sections 752 and 753), which relate to the Oklahoma Consumer Protection Act; adding certain definitions; adding certain acts to those which are prohibited; modifying certain orders of the court; providing penalties for certain violations; and providing an effective date.

BE IT ENACTED BY THE PEOPLE OF THE STATE OF OKLAHOMA:

SECTION 1. AMENDATORY 15 O.S. 1991, Section 752, as amended by Section 1, Chapter 317, O.S.L. 1992 (15 O.S. Supp. 1993, Section 752), is amended to read as follows:

Section 752. As used in the Oklahoma Consumer Protection Act:

- 1. "Person" means a natural person, corporation, trust, partnership, incorporated or unincorporated association, or any other legal entity.
- 2. "Consumer transaction" means the advertising, offering for sale, sale, or distribution of any services or any property, tangible or intangible, real, personal, or mixed, or any other

article, commodity, or thing of value wherever located, for purposes that are personal, household, or business oriented.

- 3. "Documentary material" means the original or a copy of any book, record, report, memorandum, paper, communication, tabulation, map, chart, photograph, mechanical transcription, or other tangible document or recording, wherever located.
- 4. "Examination" when used in reference to documentary material includes the inspection, study, or copying of any such material, and the taking of testimony under oath, or acknowledgment in respect to any such documentary material or copy thereof.
- 5. "Merchandise" includes any object, ware, good, commodity, intangible, real estate, or service.
- 6. "Closing out sale" means any offer to sell, or actual sale, to the public of goods, wares, or merchandise on the implied or direct representation that the sale is in anticipation of the termination of a business at its present location, or that the sale is being held other than in the ordinary course of business. It also shall mean but shall not be limited to any sale held or advertised as a "closing out sale", "going out of business sale", "discontinuance of business sale", "quitting business sale", "sell out", "liquidation", "loss of lease sale", "must vacate sale", "forced out of business sale", "fire sale", "smoke and water damage sale", "adjustment sale", "creditor's sale", "bankrupt sale", "insolvent sale", "mortgage sale", or other like or similar title.
- 7. "Advertisement" means any advertisement or announcement published in the news media including but not limited to the radio, television, newspapers, handbills, and mailers.
- 8. "License" means the written authorization issued by the court clerk of the district court in any county in this state to any person to conduct a closing out sale.

- 9. "Clerk" means the court clerk of the district court of any county of this state in which a person applying for a license intends to conduct a closing out sale.
- 10. "Automatic dial announcing device" means automatic equipment that:
 - a. stores telephone numbers to be called, or has a random or sequential number generator capable of producing numbers to be called,
 - conveys a prerecorded or synthesized voice message to the number called, and
 - c. is used for the purpose of offering any goods or services for sale or conveying information regarding such goods or services.
- 11. "Deceptive trade practice" means a misrepresentation,
 omission or other practice that has deceived or could reasonably be
 expected to deceive or mislead a person to the detriment of that
 person. Such a practice may occur before, during or after a
 consumer transaction is entered into and may be written or oral.
- 12. "Unfair trade practice" is any practice which offends
 established public policy or if the practice is immoral, unethical,
 oppressive, unscrupulous or substantially injurious to consumers.
- SECTION 2. AMENDATORY 15 O.S. 1991, Section 753, as last amended by Section 2, Chapter 10, O.S.L. 1993 (15 O.S. Supp. 1993, Section 753), is amended to read as follows:

Section 753. A person engages in a practice which is declared to be unlawful under the Oklahoma Consumer Protection Act, Section 751 et seq. of this title, when, in the course of his business, he:

1. Represents, knowingly or with reason to know, that the subject of a consumer transaction is of a particular make or brand, when it is of another;

- 2. Makes a false or misleading representation, knowingly or with reason to know, as to the source, sponsorship, approval, or certification of the subject of a consumer transaction;
- 3. Makes a false or misleading representation, knowingly or with reason to know, as to affiliation, connection, association with, or certification by another;
- 4. Makes a false or misleading representation or designation, knowingly or with reason to know, of the geographic origin of the subject of a consumer transaction;
- 5. Makes a false representation, knowingly or with reason to know, as to the characteristics, ingredients, uses, benefits, alterations, or quantities of the subject of a consumer transaction or a false representation as to the sponsorship, approval, status, affiliation or connection of a person therewith;
- 6. Represents, knowingly or with reason to know, that the subject of a consumer transaction is original or new if he knows that it is reconditioned, reclaimed, used, or secondhand;
- 7. Represents, knowingly or with reason to know, that the subject of a consumer transaction is of a particular standard, style or model, if it is of another;
- 8. Advertises, knowingly or with reason to know, the subject of a consumer transaction with intent not to sell it as advertised;
- 9. Advertises, knowingly or with reason to know, the subject of a consumer transaction with intent not to supply reasonably expected public demand, unless the advertisement discloses a limitation of quantity;
- 10. Advertises under the guise of obtaining sales personnel when in fact the purpose is to sell the subject of a consumer transaction to the sales personnel applicants;
- 11. Makes false or misleading statements of fact, knowingly or with reason to know, concerning the price of the subject of a

consumer transaction or the reason for, existence of, or amounts of price reduction;

- 12. Employs "bait and switch" advertising, which consists of an offer to sell the subject of a consumer transaction which the seller does not intend to sell, which advertising is accompanied by one or more of the following practices:
 - a. refusal to show the subject of a consumer transaction $\label{eq:consumer} \text{advertised} \boldsymbol{\dot{\tau}},$
 - b. disparagement of the advertised subject of a consumer transaction or the terms of sale $\dot{\tau}_{L}$
 - c. requiring undisclosed tie-in sales or other undisclosed conditions to be met prior to selling the advertised subject of a consumer transaction;
 - d. refusal to take orders for the subject of a consumer transaction advertised for delivery within a reasonable time;
 - e. showing or demonstrating defective subject of a consumer transaction which the seller knows is unusable or impracticable for the purpose set forth in the advertisement.
 - f. accepting a deposit for the subject of a consumer transaction and subsequently charging the buyer for a higher priced item $\dot{\tau}_L$ or
 - g. willful failure to make deliveries of the subject of a consumer transaction within a reasonable time or to make a refund therefor upon the request of the purchaser;
- 13. Conducts a closing out sale without having first obtained a license as required in this act, Section 751 et seq. of this title;
- 14. Resumes the business for which the closing out sale was conducted within one (1) year from the expiration date of the closing out sale license;

- 15. Falsely states, knowingly or with reason to know, that services, replacements or repairs are needed;
- 16. Violates any provision of the Oklahoma Health Spa Act, Section 2000 et seq. of Title 59 of the Oklahoma Statutes;
- 17. Violates any provision of the Home Repair Fraud Act, Section 765.1 et seq. of this title;
- 18. Violates any provision of the Consumer Disclosure of Prizes and Gifts Act, Section 996.1 et seq. of Title 21 of the Oklahoma Statutes; $\frac{1}{2}$
- 19. Violates any provision of Section 755.1 of this title or Section 1847a of Title 21 of the Oklahoma Statutes; or
- 20. Commits an unfair or deceptive trade practice as defined in Section 752 of this title.
- SECTION 3. AMENDATORY 15 O.S. 1991, Section 756.1, is amended to read as follows:

Section 756.1 A. The Attorney General or a district attorney may bring an action:

- 1. To obtain a declaratory judgment that an act or practice violates the Consumer Protection Act;
- 2. To enjoin, or to obtain a restraining order against a person who has violated, is violating, or is likely to violate the Consumer Protection Act;
- 3. To recover actual damages and, in the case of unconscionable conduct, penalties as provided by this act, on behalf of an aggrieved consumer, in an individual action only, for violation of the Consumer Protection Act; or
 - 4. To recover reasonable expenses and investigation fees.
- B. In lieu of instigating or continuing an action or proceeding, the Attorney General or a district attorney may accept a consent judgment with respect to any act or practice declared to be a violation of the Consumer Protection Act. Such a consent judgment shall provide for the discontinuance by the person entering the same

of any act or practice declared to be a violation of the Consumer Protection Act, and it may include a stipulation for the payment by such person of reasonable expenses and investigation fees incurred by the Attorney General or a district attorney. The consent judgment also may include a stipulation for restitution to be made by such person to consumers of money, property or other things received from such consumers in connection with a violation of this act and also may include a stipulation for specific performance. Any consent judgment entered into pursuant to this section shall not be deemed to admit the violation, unless it does so by its terms. Before any consent judgment entered into pursuant to this section shall be effective, it must be approved by the district court and an entry made thereof in the manner required for making an entry of judgment. Once such approval is received, any breach of the conditions of such consent judgment shall be treated as a violation of a court order, and shall be subject to all the penalties provided by law therefor.

- C. In any action brought by the Attorney General or a district attorney, the court may:
- 1. Make such orders or judgments as may be necessary to prevent the use or employment by a person of any practice declared to be a violation of the Consumer Protection Act;
- 2. Make such orders or judgments as may be necessary to compensate any person for damages sustained;
- 3. Make such orders or judgments as may be necessary to carry out a transaction in accordance with consumers' reasonable expectations;
- 4. Appoint a master or receiver or order sequestration of assets whenever it shall appear that the defendant threatens or is about to remove, conceal or dispose of property to the damage of persons to whom restoration would be made under this subsection to prevent the use or enjoyment of proceeds derived through illegal

means and assess the expenses of a master or receiver against the
defendant;

- 5. Revoke any license or certificate authorizing that person to engage in business in this state;
- 6. Enjoin any person from engaging in business in this state; or
 - 7. Grant other appropriate relief.
- D. When an action is filed under the Consumer Protection Act by a district attorney or the Attorney General, no action seeking an injunction or declaratory judgment shall be filed in any other county or district in this state based upon the same transaction or occurrence, series of transactions or occurrences, or allegations which form the basis of the first action filed.

SECTION 4. AMENDATORY 15 O.S. 1991, Section 761.1, is amended to read as follows:

Section 761.1 A. The commission of any act or practice declared to be a violation of the Consumer Protection Act shall render the violator liable to the aggrieved consumer for the payment of actual damages sustained by the customer and costs of litigation including reasonable attorney's fees, and the aggrieved consumer shall have a private right of action for damages, including but not limited to, costs and attorney's fees. In any private action for damages for a violation of the Consumer Protection Act the court shall, subsequent to adjudication on the merits and upon motion of the prevailing party, determine whether a claim or defense asserted in the action by a nonprevailing party was asserted in bad faith, was not well grounded in fact, or was unwarranted by existing law or a good faith argument for the extension, modification, or reversal of existing law. Upon so finding, the court shall enter a judgment ordering such nonprevailing party to reimburse the prevailing party an amount not to exceed Ten Thousand Dollars (\$10,000.00) for

reasonable costs, including attorney's fees, incurred with respect to such claim or defense.

- The commission of any act or practice declared to be a violation of the Consumer Protection Act, if such act or practice is also found to be unconscionable, shall render the violator liable to the aggrieved customer for the payment of a civil penalty, recoverable in an individual action only, in a sum set by the court of not more than Two Thousand Dollars (\$2,000.00) for each violation. In determining whether an act or practice is unconscionable the following circumstances shall be taken into consideration by the court: (1) whether the violator knowingly or with reason to know, took advantage of a consumer reasonably unable to protect his or her interests because of his or her age, physical infirmity, ignorance, illiteracy, inability to understand the language of an agreement or similar factor; (2) whether, at the time the consumer transaction was entered into, the violator knew or had reason to know that price grossly exceeded the price at which similar property or services were readily obtainable in similar transactions by like consumers; (3) whether, at the time the consumer transaction was entered into, the violator knew or had reason to know that there was no reasonable probability of payment of the obligation in full by the consumer; (4) whether the violator knew or had reason to know that the transaction he or she induced the consumer to enter into was excessively one-sided in favor of the violator.
- Consumer Protection Act in a civil action or who willfully violates the terms of any injunction or court order issued pursuant to the Consumer Protection Act shall forfeit and pay a civil penalty of not more than Ten Thousand Dollars (\$10,000.00) per violation, in addition to other penalties that may be imposed by the court, as the court shall deem necessary and proper. For the purposes of this

section, the district court issuing an injunction shall retain jurisdiction, and in such cases, the Attorney General, acting in the name of the state, or a district attorney may petition for recovery of civil penalties.

- D. In administering and pursuing actions under this act, the Attorney General and a district attorney are authorized to sue for and collect reasonable expenses, attorney's fees, and investigation fees as determined by the court. Civil penalties or contempt penalties sued for and recovered by the Attorney General or a district attorney shall be used for the furtherance of their duties and activities under the Consumer Protection Act.
- E. In addition to other penalties imposed by the Oklahoma

 Consumer Protection Act, any person convicted in a criminal

 proceeding of violating the Oklahoma Consumer Protection Act shall

 be guilty of a misdemeanor for the first offense and upon conviction

 thereof shall be subject to a fine not to exceed One Thousand

 Dollars (\$1,000.00), or imprisonment in the county jail for not more

 than one (1) year, or both such fine and imprisonment. If the value

 of the money, property or valuable thing referred to in this section

 is Five Hundred Dollars (\$500.00) or more or if the conviction is

 for a second or subsequent violation of the provisions of the

 Oklahoma Consumer Protection Act, any person convicted pursuant to

 this subsection shall be deemed guilty of a felony and shall be

 subject to imprisonment in the State Penitentiary, for not more than

 ten (10) years, or a fine not to exceed Five Thousand Dollars

 (\$5,000.00), or both such fine and imprisonment.

SECTION 5. This act shall become effective September 1, 1994.

44-2-7841 MCD